



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Chris Reese, Ohio REALTORS President, 614.484.0202
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RE: Ohio's June 2020 Home Sales
DATE: July 22, 2020



Activity in the Ohio housing marketplace stabilized in June, as the pace of sales nearly matched the level of closings that occurred during the month a year ago, according to Ohio REALTORS.

“The Ohio housing marketplace, which experienced a significant decline in sales activity since the onset of the COVID-19 pandemic, regained its footing somewhat in June,” said Ohio REALTORS President Chris Reese. “It’s a positive sign that sales activity nearly matched levels from a year ago, while also posting gains in the average sales price across the state.

“The market’s return to normalcy is a clear indication that consumers appreciate that housing is a solid, long-term investment,” Reese added. “While historic low mortgage rates will certainly help boost interest in the market in the near term, we’re also hopeful that we’ll see an uptick in the number of homes listed for sale and an increase home construction to meet buyer demands.”

June’s average home price of \$230,054 reflects an 8.9 percent increase from the \$211,229 mark posted during the month last year.

Sales in June reached 15,036, a slight 1.2 percent decrease from the 15,218 sales recorded during the month a year ago.

Through the first half of the year, sales activity has declined 5.8 percent from the level posted during the six-month period in 2019. Sales from January through June reached 68,476, lagging the 2019 mark of 72,678 sales during the period. The average sales price during the first half 2020 reached \$203,696, a 6.7 percent increase from the \$190,991 posted in 2019.

Around the state, 14 of the 16 markets tracked reported upswings in average sales price in June, while 11 posted gains in sales activity.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 33,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS’ early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for June 2020

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2019	2020	%Change	2019	2020	%Change	2019	2020	% Change
Ashland	38	31	-18.4%	\$4,913,500	\$4,407,300	-10.3%	\$129,303	\$142,171	10.0%
Athens	58	60	3.4%	\$9,748,400	\$10,589,594	8.6%	\$168,076	\$176,493	5.0%
Cincinnati	2,714	2,524	-7.0%	\$666,238,556	\$640,303,731	-3.9%	\$245,482	\$253,686	3.3%
Columbus	3,226	3,151	-2.3%	\$846,321,744	\$860,286,020	1.6%	\$262,344	\$273,020	4.1%
Dayton	1,529	1,624	6.2%	\$298,618,817	\$334,301,525	11.9%	\$195,303	\$205,851	5.4%
Firelands	250	326	30.4%	\$40,957,197	\$58,852,801	43.7%	\$163,829	\$180,530	10.2%
Greater Ports.	58	69	19.0%	\$7,114,559	\$7,950,750	11.8%	\$122,665	\$115,228	-6.1%
Knox	38	51	34.2%	\$6,196,300	\$9,888,700	59.6%	\$163,061	\$193,896	18.9%
Lancaster	44	31	-29.5%	\$7,100,497	\$202,891,297	2757.4%	\$161,375	\$6,544,881	3955.7%
Mansfield	143	163	14.0%	\$19,163,070	\$24,094,015	25.7%	\$134,007	\$147,816	10.3%
Marion	45	60	33.3%	\$5,375,450	\$7,653,350	42.4%	\$119,454	\$127,556	6.8%
NORIS*	1,084	1,092	0.7%	\$181,923,386	\$191,698,810	5.4%	\$167,826	\$175,548	4.6%
Scioto Valley	103	105	1.9%	\$13,286,333	\$15,367,728	15.7%	\$128,994	\$146,359	13.5%
West Central	170	206	21.2%	\$25,209,340	\$29,743,968	18.0%	\$148,290	\$144,388	-2.6%
WRIST**	548	564	2.9%	\$92,643,643	\$101,356,145	9.4%	\$169,058	\$179,709	6.3%
Yes-MLS***	5,170	4,979	-3.7%	\$989,678,377	\$959,710,889	-3.0%	\$191,427	\$192,752	0.7%
Statewide	15,218	15,036	-1.2%	\$3,214,489,169	\$3,459,096,623	7.6%	\$211,229	\$230,054	8.9%

* NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

** WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

*** Yes-MLS: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Tuesday, July 21, 2020

Ohio Local MLS Stats Report for January through June 2020

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2019	2020	%Change	2019	2020	%Change	2019	2020	% Change
Ashland	224	169	-24.6%	\$31,106,702	\$24,760,135	-20.4%	\$138,869	\$146,510	5.5%
Athens	257	282	9.7%	\$40,903,785	\$47,584,689	16.3%	\$159,159	\$168,740	6.0%
Cincinnati	12,487	11,371	-8.9%	\$2,794,520,911	\$2,667,278,875	-4.6%	\$223,794	\$234,569	4.8%
Columbus	14,842	14,235	-4.1%	\$3,578,881,144	\$3,597,398,025	0.5%	\$241,132	\$252,715	4.8%
Dayton	7,776	7,378	-5.1%	\$1,348,494,690	\$1,379,708,002	2.3%	\$173,418	\$187,003	7.8%
Firelands	1,327	1,360	2.5%	\$208,064,147	\$230,243,456	10.7%	\$156,793	\$169,297	8.0%
Greater Ports.	319	323	1.3%	\$37,160,186	\$37,044,111	-0.3%	\$116,490	\$114,688	-1.5%
Knox	249	237	-4.8%	\$40,531,520	\$45,444,246	12.1%	\$162,777	\$191,748	17.8%
Lancaster	235	173	-26.4%	\$30,307,863	\$227,110,572	649.3%	\$128,970	\$1,312,778	917.9%
Mansfield	774	695	-10.2%	\$96,009,211	\$92,131,260	-4.0%	\$124,043	\$132,563	6.9%
Marion	299	294	-1.7%	\$33,653,297	\$41,392,212	23.0%	\$112,553	\$140,790	25.1%
NORIS*	5,226	4,722	-9.6%	\$814,209,806	\$762,379,360	-6.4%	\$155,800	\$161,453	3.6%
Scioto Valley	508	487	-4.1%	\$66,101,511	\$69,746,409	5.5%	\$130,121	\$143,216	10.1%
West Central	1,004	990	-1.4%	\$129,279,359	\$137,850,968	6.6%	\$128,764	\$139,243	8.1%
WRIST**	2,720	2,577	-5.3%	\$419,089,911	\$413,033,206	-1.4%	\$154,077	\$160,277	4.0%
Yes-MLS***	24,431	23,183	-5.1%	\$4,212,515,463	\$4,175,175,942	-0.9%	\$172,425	\$180,096	4.4%
Statewide	72,678	68,476	-5.8%	\$13,880,829,506	\$13,948,281,468	0.5%	\$190,991	\$203,696	6.7%

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CONTACT: 2020 Ohio REALTORS President Chris Reese – 614.484.0202

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Sandy Naragon, CEO | 216.901.0130
Brant Smith, President | 216.801.4900

Ashland Board

Misty Miller, EO | 419.281.2700
Stephanie Starkey, President | 419.281.2000

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.563.3760

Athens County Board

Meranda Chesser, AE/President | 740.592.3015

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Barbara Stamp, President | 330.314.6125

Butler-Warren Association

Leslie Besl, EO | 513.939.2881
William Gabbard, President | 513.759.1100

Cincinnati Area Board

Jim Abele, CEO | 513.761.8800
Kelly Meyer, President | 513.793.2121

Columbus REALTORS

John Geha, CEO | 614.475.4000
John Mills, President | 614.582.5521

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Sham Reddy, President | 937.443.1776

East Central Association

Holly Lehigh, EO | 330.343.7736
Michael Sulek, President | 740.699.0909

Firelands Association

David Freitag, CEO | 419.217.0870
Marcia Shockley, President | 419.547.3800

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890
Susan Rae McCollister, President | 740.455.4300

Knox County Board

Jeri Scott, EO | 740.392.8490
Allen Lindeman, President | 740.392.7000

Lake & Geauga Area Association

Vicki Pate, CEO | 440.350.9000
Richard Piraino, President | 440.729.1600

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861
Cindy Lou Collins, President | 740.653.3583

Licking County Board

Patty Osborn, EO | 740.345.2151
Mitchell Fellows, President | 740.345.4001

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
Laurie Brill, President | 216.447.4477

Mansfield Association

Lanie Bauer, | 419.756.1130
Amanda Wilson, President | 419.528.5500

Marietta Board

Barbara Ward, EO | 419.625.5787
Kerry Westermeyer, President | 740.373.1523

Marion Board

Lori Dye, EO | 740.387.2928
Jennifer Russell, President | 740.389.2000

Medina County Board

Sherry Stell, EO | 330.722.1000
Janet Gommel, President | 330.725.4137

Midwestern Ohio Association

Brenda Blair, EO | 937.335.8501
Krista Opperman, President | 419.394.7402

NORIS MLS

Megan Foes, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foes, CEO | 419.535.3222
Lisa Smith, President | 419.304.0111

(Greater) Portsmouth Area Board

Melanie Partin, EO | 740.352.3368
Renee Storey, President | 740.354.3118

Scioto Valley Association

Brenda Free, EO | 740.773.7489
Sandra Green, President | 740.774.1123

Southern Ohio Association

Caitlin Baumgartner, EO | 513.528.2657
Jamie Dales-Reynolds, President | 937.444.1771

Springfield Board

Karen Bodey, EO | 937.323.6489
Brock Bowen, President | 937.429.4500

Stark County Association

Lisa Yelichek, CEO | 330.494.5630
Richard Cosgrove, President | 330.433.6005

Warren Area Board

Roberta Hiller, EO | 330.394.4001
Fran Cunningham, President | 330.856.2299

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Linda Wengerd, President | 330.464.9175

West Central Association (Lima Area)

Roxann Shaffer, EO | 419.227.5432
Kate Shulaw, President | 937.848.6255

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Yes-MLS

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Patrick Burgan, President | 330.783.0055