



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's September 2019 Home Sales
DATE: October 22, 2019



The number of homes sold across Ohio in September rose from the pace set during the month a year ago, posting a 5.4 percent increase, according to Ohio REALTORS.

“Activity levels in September were robust, with buyers taking advantage of favorable interest rates and positive economic conditions,” said Ohio REALTORS President Anjanette Frye. “Equally important, the market posted a continued, steady rise in the average sale price, an indication that buyers understand that housing is a solid, long-term investment.”

September's average home price of \$198,351 reflects a 7.9 percent increase from the \$183,864 mark posted during the month last year.

Sales in September reached 13,339, a 5.4 percent increase from the 12,653 sales recorded during the month a year ago.

Around the state, 14 of the 18 markets tracked reported upswings in average sales price, while 10 posted gains in sales activity.

Through the third quarter of 2019, sales are slightly besting the pace set during the nine-month period a year ago. Sales during the January through September period in 2019 reached 116,588, a 0.1 percent increase from the 116,453 sales posted during the period last year. The year-to-date total dollar volume of \$22.8 billion is a 6.7 percent increase from the mark set during the period in 2018 of \$21.4 billion.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 32,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for September 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	43	35	-18.6%	\$6,372,655	\$6,278,100	-1.5%	\$148,201	\$179,374	21.0%
Athens	45	35	-22.2%	\$6,517,000	\$4,511,000	-30.8%	\$144,822	\$128,886	-11.0%
Cincinnati	2,122	2,118	-0.2%	\$441,545,730	\$478,958,166	8.5%	\$208,080	\$226,137	8.7%
Columbus	2,593	2,824	8.9%	\$602,167,204	\$676,528,736	12.3%	\$232,228	\$239,564	3.2%
Dayton	1,325	1425	7.5%	\$222,225,022	\$258,376,767	16.3%	\$167,717	\$181,317	8.1%
Firelands	255	268	5.1%	\$39,591,302	\$119,759,392	202.5%	\$155,260	\$446,863	187.8%
Greater Ports.	43	47	9.3%	\$4,935,455	\$5,571,460	12.9%	\$114,778	\$118,542	3.3%
Guerns.-Musk.	118	106	-10.2%	\$16,151,805	\$15,208,466	-5.8%	\$136,880	\$143,476	4.8%
Heartland	100	134	34.0%	\$16,631,466	\$20,770,482	24.9%	\$166,315	\$155,004	-6.8%
Knox	48	52	8.3%	\$7,864,727	\$9,064,800	15.3%	\$163,848	\$174,323	6.4%
Lancaster	49	41	-16.3%	\$7,716,863	\$6,697,473	-13.2%	\$157,487	\$163,353	3.7%
Mansfield	198	199	0.5%	\$24,249,260	\$28,659,180	18.2%	\$122,471	\$144,016	17.6%
Marion	62	55	-11.3%	\$7,556,512	\$7,002,787	-7.3%	\$121,879	\$127,323	4.5%
Scioto Valley	90	71	-21.1%	\$12,395,520	\$9,093,467	-26.6%	\$137,728	\$128,077	-7.0%
Toledo	786	795	1.1%	\$118,852,413	\$128,316,171	8.0%	\$151,212	\$161,404	6.7%
West Central	201	177	-11.9%	\$25,772,575	\$22,393,873	-13.1%	\$128,222	\$126,519	-1.3%
WRIST*	494	503	1.8%	\$73,307,130	\$76,705,488	4.6%	\$148,395	\$152,496	2.8%
Yes-MLS*	4,081	4,454	9.1%	\$692,578,427	\$771,903,202	11.5%	\$169,708	\$173,306	2.1%
Statewide	12,653	13,339	5.4%	\$2,326,431,066	\$2,645,799,010	13.7%	\$183,864	\$198,351	7.9%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Friday, September 13, 2019

Ohio Local MLS Stats Report for January through September 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	321	303	-5.6%	\$44,747,286	\$46,310,812	3.5%	\$139,400	\$152,841	9.6%
Athens	498	445	-10.6%	\$75,483,574	\$68,252,978	-9.6%	\$151,573	\$153,377	1.2%
Cincinnati	19,909	19,499	-2.1%	\$4,278,298,112	\$4,372,547,601	2.2%	\$214,893	\$224,245	4.4%
Columbus	24,176	24,387	0.9%	\$5,544,282,080	\$5,925,699,582	6.9%	\$229,330	\$242,986	6.0%
Dayton	12,495	12,561	0.5%	\$2,075,833,595	\$2,222,527,849	7.1%	\$166,133	\$176,939	6.5%
Firelands	2,535	2237	-11.8%	\$390,198,692	\$506,080,059	29.7%	\$153,925	\$226,232	47.0%
Greater Ports.	403	428	6.2%	\$44,690,297	\$46,957,609	5.1%	\$110,894	\$109,714	-1.1%
Guerns.-Musk.	976	1051	7.7%	\$117,677,619	\$136,500,229	16.0%	\$120,571	\$129,877	7.7%
Heartland	1,133	1261	11.3%	\$184,032,303	\$214,529,629	16.6%	\$162,429	\$170,127	4.7%
Knox	478	444	-7.1%	\$79,533,181	\$80,873,801	1.7%	\$166,387	\$182,148	9.5%
Lancaster	450	392	-12.9%	\$69,235,650	\$61,060,664	-11.8%	\$153,857	\$155,767	1.2%
Mansfield	1,505	1575	4.7%	\$184,701,383	\$207,274,750	12.2%	\$122,725	\$131,603	7.2%
Marion	492	470	-4.5%	\$59,964,873	\$54,326,649	-9.4%	\$121,880	\$115,589	-5.2%
Scioto Valley	789	752	-4.7%	\$99,718,554	\$104,056,496	4.4%	\$126,386	\$138,373	9.5%
Toledo	7,328	7152	-2.4%	\$1,090,561,662	\$1,135,984,517	4.2%	\$148,821	\$158,835	6.7%
West Central	1,709	1600	-6.4%	\$212,351,305	\$212,261,937	0.0%	\$124,255	\$132,664	6.8%
WRIST*	4,307	4270	-0.9%	\$633,352,964	\$671,043,310	6.0%	\$147,052	\$157,153	6.9%
Yes-MLS*	36,949	37,761	2.2%	\$6,172,337,253	\$6,719,879,488	8.9%	\$167,050	\$177,958	6.5%
Statewide	116,453	116,588	0.1%	\$21,357,000,383	\$22,786,167,960	6.7%	\$183,396	\$195,442	6.6%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

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Monday, October 21, 2019

**CONTACT: 2019 Ohio REALTORS President
Anjanette Frye – 937.609.4281**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:

Akron Cleveland Association

Sandy Naragon, EO • 216/525-4841
Judy Darwal, President • 216/396-1955

Ashland Board

Misty Miller, EO • 419/281-2700
Fred Troyer, President • 330/465-5730

Ashtabula County Board

Lisa Brail, EO • 440/998-1152
Clorice Dlugos, President • 440/812-2542

Athens County Board

Piper Toth, EO • 216/978-9763
Diane Spezza, President • 740/594-4211

Butler-Warren Association

Leslie Besl, EO • 513/939-2881
John Prazynski, President • 513/870-9100

Cincinnati Area Board

Jim Abele, EO • 513/761-8800
Michelle Billings, President • 513/516-0495

Columbus REALTORS

Stan Collins, EO • 614/475-4000
John Myers, President • 614/486-2933

Dayton REALTORS

Carlton Jackson, EO • 937/610-1431
Jan Leverett, President • 937/901-4491

East Central Association

Rose Wanosik, EO • 330/343-7736
Amy Myers, President • 740/229-6773

Firelands Association

David Freitag, EO • 419/625-5787
Scott Myers, President • 419/706-2197

Guernsey Muskingum Valley Association

Kathy Warne, EO • 740/452-3890
Monica Fry, President • 740/682-0093

Heartland Board

Megan Foos, EO • 419/535-3222
Cheryl Sterling, President • 419/722-8991

Knox County Board

Jeri Scott, EO • 740/392-8490
Gina Oswald, President • 740/501-8690

Lake & Geauga Area Association

Vicki Pate, EO • 440/350-9000
Kayleen McDowell, President • 440/205-2000

Lancaster County Board

Debbie Hoelscher, EO • 740/653-1861
Cindy Lape, President • 740/689-9090

Licking County Board

Patty Osborn, EO • 740/345-2151
Charmin Patterson, President • 740/403-1944

Lorain County Association

Barb Tressel-Bangas, EO • 440/328-4210
Ed Cyrek, President • 440/320-8981

Mansfield Association

Lanie Bauer, EO • 419/756-1130
Melissa Viers, President • 419/348-4375

Marion Board

Lori Dye, EO • 740/387-2928
Rick Roe, President • 740/360-3015

Medina County Board

Sherry Stell, EO • 330/722-1000
Lisa Bitto, President • 216/409-0969

Midwestern Ohio Association

Brenda Blair, EO • 937/335-8501
Bryn Daring-Stewart, President • 937/592-7653

Portage County Association

Sandy Naragon, EO • 216/525-4841
Jeremy Fennell, President • 330/388-8189

Portsmouth Area Board

Melanie Parlin, EO • 740/352-3368
Renee Storey, President • 740/935-2543

Scioto Valley Association

Brenda Free, EO • 740/773-7489
Beth Miller, President • 740/775-8500

Southern Ohio Association

Caitlin Baumgartner, EO • 513/528-2657
Tricia Hudson, President • 937/444-1771

Springfield Board

Karen Bodey, EO • 937/323-6489
Susie Burk, President • 937/215-8320

Stark County Association

Lisa Yelichek, EO • 330/494-5630
Joe Marino, III, President • 330/412-2221

Toledo Regional Association

Megan Foos, EO • 419/535-3222
Jason Westendof, President • 419/264-4677

Warren Area Board

Roberta Hiller, EO • 330/394-4001
Marlin Palich, President • 330/727-1723

Wayne-Holmes Association

Amy Scott, EO • 330/264-8062
Traci Pauley, President • 330/749-0029

West Central Association (Lima Area)

Roxann Shaffer, EO • 419/227-5432
Dawn Arbeit, President • 419/371-4633

Western Regional Information Systems & Technology

Stan Hartke, EO • 937/335-1117

Yes-MLS

Carl DeMusz, CEO • 216/485-4100
John Kurlich, COO • 216/485-4100

Youngstown Columbiana Area

Julie Larson, EO • 330/788-7026
Geraldine Florio, President • 330/727-2025