



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's October 2019 Home Sales
DATE: November 21, 2019



The number of homes sold across Ohio in October rose from the pace set during the month a year ago, posting a 2.3 percent increase, according to Ohio REALTORS.

“The strength and stability of the Ohio housing marketplace is evident, as sales activity levels for the year are besting the pace set a year ago,” said Ohio REALTORS President Anjanette Frye. “In addition to our resilient sales activity, the marketplace is also exhibiting a steady rise in the average sales price – good news for current and would-be buyers that housing in Ohio continues to be a solid, long-term investment.”

October's average home price of \$192,062 reflects a 4.7 percent increase from the \$183,406 mark posted during the month last year.

Sales in October reached 13,529, a 2.3 percent increase from the 13,226 sales recorded during the month a year ago.

Through the first 10 months of the year, sales activity has improved slightly from the level posted in 2018. Sales from January through October reached 130,326, a 0.4 percent rise from the 2018 level of 129,781 sales.

Around the state, 13 of the 18 markets tracked reported upswings in average sales price in October, while 11 posted gains in sales activity.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 32,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for October 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	33	40	21.2%	\$5,307,499	\$5,700,250	7.4%	\$160,833	\$142,506	-11.4%
Athens	58	56	-3.4%	\$8,971,475	\$10,409,245	16.0%	\$154,681	\$185,879	20.2%
Cincinnati	2,077	2,234	7.6%	\$442,941,020	\$493,215,818	11.4%	\$213,260	\$220,777	3.5%
Columbus	2,742	2,709	-1.2%	\$618,373,098	\$649,425,861	5.0%	\$225,519	\$239,729	6.3%
Dayton	1,379	1,445	4.8%	\$228,009,113	\$257,805,736	13.1%	\$165,344	\$178,412	7.9%
Firelands	294	255	-13.3%	\$47,066,364	\$42,720,793	-9.2%	\$160,090	\$167,533	4.6%
Greater Ports.	48	53	10.4%	\$5,694,159	\$5,733,302	0.7%	\$118,628	\$108,176	-8.8%
Guerns.-Musk.	121	132	9.1%	\$14,734,785	\$17,539,747	19.0%	\$121,775	\$132,877	9.1%
Heartland	131	139	6.1%	\$22,431,555	\$22,854,251	1.9%	\$171,233	\$164,419	-4.0%
Knox	65	52	-20.0%	\$10,052,227	\$9,488,250	-5.6%	\$154,650	\$182,466	18.0%
Lancaster	47	41	-12.8%	\$9,256,133	\$5,788,790	-37.5%	\$196,939	\$141,190	-28.3%
Mansfield	163	174	6.7%	\$19,848,395	\$23,513,010	18.5%	\$121,769	\$135,132	11.0%
Marion	62	47	-24.2%	\$7,501,790	\$7,468,783	-0.4%	\$120,997	\$158,910	31.3%
Scioto Valley	78	88	12.8%	\$11,087,388	\$11,741,752	5.9%	\$142,146	\$133,429	-6.1%
Toledo	874	787	-10.0%	\$145,665,555	\$133,844,574	-8.1%	\$166,665	\$170,069	2.0%
West Central	196	214	9.2%	\$24,456,151	\$28,844,413	17.9%	\$124,776	\$134,787	8.0%
WRIST*	520	552	6.2%	\$78,743,600	\$87,211,032	10.8%	\$151,430	\$157,991	4.3%
Yes-MLS*	4,338	4,511	4.0%	\$725,586,254	\$785,102,697	8.2%	\$167,263	\$174,042	4.1%
Statewide	13,226	13,529	2.3%	\$2,425,726,561	\$2,598,408,304	7.1%	\$183,406	\$192,062	4.7%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Tuesday, November 19, 2019

Ohio Local MLS Stats Report for January through October 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	354	343	-3.1%	\$50,054,785	\$52,011,062	3.9%	\$141,398	\$151,636	7.2%
Athens	573	527	-8.0%	\$86,670,499	\$82,955,063	-4.3%	\$151,257	\$157,410	4.1%
Cincinnati	22,001	21,939	-0.3%	\$4,727,024,855	\$4,953,870,078	4.8%	\$214,855	\$225,802	5.1%
Columbus	26,964	27,130	0.6%	\$6,171,520,320	\$6,581,358,180	6.6%	\$228,880	\$242,586	6.0%
Dayton	13,902	14,048	1.1%	\$2,304,484,496	\$2,487,636,851	7.9%	\$165,766	\$177,081	6.8%
Firelands	2,696	2395	-11.2%	\$415,747,139	\$383,162,768	-7.8%	\$154,209	\$159,984	3.7%
Greater Ports.	543	549	1.1%	\$59,878,356	\$60,652,466	1.3%	\$110,273	\$110,478	0.2%
Guerns.-Musk.	1,097	1183	7.8%	\$132,412,404	\$154,039,976	16.3%	\$120,704	\$130,211	7.9%
Heartland	1,264	1400	10.8%	\$206,463,858	\$237,383,880	15.0%	\$163,342	\$169,560	3.8%
Knox	543	488	-10.1%	\$89,585,408	\$88,015,351	-1.8%	\$164,982	\$180,359	9.3%
Lancaster	497	436	-12.3%	\$78,491,707	\$67,348,484	-14.2%	\$157,931	\$154,469	-2.2%
Mansfield	1,744	1702	-2.4%	\$214,893,984	\$224,766,445	4.6%	\$123,219	\$132,060	7.2%
Marion	554	524	-5.4%	\$67,466,663	\$63,180,779	-6.4%	\$121,781	\$120,574	-1.0%
Scioto Valley	828	802	-3.1%	\$105,670,188	\$110,893,342	4.9%	\$127,621	\$138,271	8.3%
Toledo	8,202	7939	-3.2%	\$1,236,227,217	\$1,269,829,191	2.7%	\$150,723	\$159,948	6.1%
West Central	1,905	1817	-4.6%	\$236,807,456	\$241,393,047	1.9%	\$124,308	\$132,853	6.9%
WRIST*	4,827	4832	0.1%	\$712,098,348	\$760,121,920	6.7%	\$147,524	\$157,310	6.6%
Yes-MLS*	41,287	42,272	2.4%	\$6,897,923,507	\$7,503,677,185	8.8%	\$167,073	\$177,509	6.2%
Statewide	129,781	130,326	0.4%	\$23,793,421,190	\$25,322,296,068	6.4%	\$183,335	\$194,300	6.0%

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**CONTACT: 2019 Ohio REALTORS President
Anjanette Frye – 937.609.4281**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:

Akron Cleveland Association

Sandy Naragon, EO • 216/525-4841
Judy Darwal, President • 216/396-1955

Ashland Board

Misty Miller, EO • 419/281-2700
Fred Troyer, President • 330/465-5730

Ashtabula County Board

Lisa Brail, EO • 440/998-1152
Clorice Dlugos, President • 440/812-2542

Athens County Board

Piper Toth, EO • 216/978-9763
Diane Spezza, President • 740/594-4211

Beaver Creek Association

Dale Meller, EO • 330/385-4900
Anna Frantz, President • 330/629-9200

Butler-Warren Association

Leslie Besl, EO • 513/939-2881
John Prazynski, President • 513/870-9100

Cincinnati Area Board

Jim Abele, EO • 513/761-8800
Michelle Billings, President • 513/516-0495

Columbus REALTORS

Stan Collins, EO • 614/475-4000
John Myers, President • 614/486-2933

Dayton REALTORS

Carlton Jackson, EO • 937/610-1431
Jan Leverett, President • 937/901-4491

East Central Association

Rose Wanosik, EO • 330/343-7736
Amy Myers, President • 740/229-6773

Firelands Association

David Freitag, EO • 419/625-5787
Scott Myers, President • 419/706-2197

Guernsey Muskingum Valley Association

Kathy Warne, EO • 740/452-3890
Monica Fry, President • 740/682-0093

Heartland Board

Megan Foos, EO • 419/535-3222
Cheryl Sterling, President • 419/722-8991

Knox County Board

Jeri Scott, EO • 740/392-8490
Gina Oswald, President • 740/501-8690

Lake & Geauga Area Association

Vicki Pate, EO • 440/350-9000
Kayleen McDowell, President • 440/205-2000

Lancaster County Board

Debbie Hoelscher, EO • 740/653-1861
Cindy Lape, President • 740/689-9090

Licking County Board

Patty Osborn, EO • 740/345-2151
Charmin Patterson, President • 740/403-1944

Lorain County Association

Barb Tressel-Bangas, EO • 440/328-4210
Ed Cyrek, President • 440/320-8981

Mansfield Association

Lanie Bauer, EO • 419/756-1130
Melissa Viers, President • 419/348-4375

Marion Board

Lori Dye, EO • 740/387-2928
Rick Roe, President • 740/360-3015

Medina County Board

Sherry Stell, EO • 330/722-1000
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Midwestern Ohio Association

Brenda Blair, EO • 937/335-8501
Bryn Daring-Stewart, President • 937/592-7653

Portage County Association

Sandy Naragon, EO • 216/525-4841
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Portsmouth Area Board

Melanie Parlin, EO • 740/352-3368
Renee Storey, President • 740/935-2543

Scioto Valley Association

Brenda Free, EO • 740/773-7489
Beth Miller, President • 740/775-8500

Southern Ohio Association

Caitlin Baumgartner, EO • 513/528-2657
Tricia Hudson, President • 937/444-1771

Springfield Board

Karen Bodey, EO • 937/323-6489
Susie Burk, President • 937/215-8320

Stark County Association

Lisa Yelichek, EO • 330/494-5630
Joe Marino, III, President • 330/412-2221

Toledo Regional Association

Megan Foos, EO • 419/535-3222
Jason Westendorf, President • 419/264-4677

Warren Area Board

Roberta Hiller, EO • 330/394-4001
Marlin Palich, President • 330/727-1723

Wayne-Holmes Association

Amy Scott, EO • 330/264-8062
Traci Pauley, President • 330/749-0029

West Central Association (Lima Area)

Roxann Shaffer, EO • 419/227-5432
Dawn Arheit, President • 419/371-4633

**Western Regional Information Systems &
Technology** Stan Hartke, EO • 937/335-1117

Yes-MLS

Carl DeMusz, CEO • 216/485-4100
John Kurlich, COO • 216/485-4100

Youngstown Columbiana Area

Julie Larson, EO • 330/788-7026
Geraldine Florio, President • 330/727-2025