



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281
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RE: Ohio's November 2019 Home Sales
DATE: December 19, 2019



The number of homes sold across Ohio in November fell slightly from the pace set during the month a year ago, posting a 1.4 percent decrease, according to Ohio REALTORS.

“The Ohio housing marketplace is continuing to display remarkable resiliency, maintaining stable sales activity and experiencing healthy, upward movement in pricing,” said Ohio REALTORS President Anjanette Frye. “It’s evident – based on our activity levels throughout the year -- that Ohio’s consumers understand and appreciate that housing is a solid, long-term investment.”

“Moving forward, we’re hopeful that we’ll begin to experience an uptick in the number of homes being marketed for sale in order to provide current and would-be buyers even greater opportunities to make the American Dream a reality.”

Sales in November reached 11,672, a marginal 1.4 percent decrease from the 11,833 sales recorded during the month a year ago.

Through the first 11 months of the year, sales activity has improved slightly from the level posted in 2018. Sales from January through November reached 142,156, a 0.3 percent rise from the 2018 level of 141,715 sales.

November’s average home price of \$190,476 reflects a 6.5 percent increase from the \$178,832 mark posted during the month last year.

Around the state, 16 of the 18 markets tracked reported upswings in average sales price in November, while nine posted gains in sales activity.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 32,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for November 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	38	40	5.3%	\$6,125,350	\$5,932,007	-3.2%	\$161,193	\$148,300	-8.0%
Athens	54	55	1.9%	\$8,403,300	\$9,009,100	7.2%	\$155,617	\$163,802	5.3%
Cincinnati	1,970	1,892	-4.0%	\$411,877,750	\$428,223,928	4.0%	\$209,075	\$226,334	8.3%
Columbus	2,392	2,465	3.1%	\$526,206,512	\$575,804,280	9.4%	\$219,986	\$233,592	6.2%
Dayton	1,260	1,181	-6.3%	\$208,849,759	\$213,619,991	2.3%	\$165,754	\$180,881	9.1%
Firelands	262	239	-8.8%	\$42,952,601	\$39,388,875	-8.3%	\$163,941	\$164,807	0.5%
Greater Ports.	40	56	40.0%	\$3,808,819	\$6,950,055	82.5%	\$95,220	\$124,108	30.3%
Guerns.-Musk.	92	108	17.4%	\$11,817,475	\$14,699,450	24.4%	\$128,451	\$136,106	6.0%
Heartland	120	99	-17.5%	\$20,064,570	\$18,475,933	-7.9%	\$167,205	\$186,626	11.6%
Knox	45	44	-2.2%	\$7,234,255	\$9,023,850	24.7%	\$160,761	\$205,088	27.6%
Lancaster	35	45	28.6%	\$5,026,490	\$6,629,850	31.9%	\$143,614	\$147,330	2.6%
Mansfield	152	157	3.3%	\$18,638,584	\$23,585,637	26.5%	\$122,622	\$150,227	22.5%
Marion	35	53	51.4%	\$4,307,170	\$8,409,800	95.3%	\$123,062	\$158,675	28.9%
Scioto Valley	85	73	-14.1%	\$12,203,790	\$10,084,512	-17.4%	\$143,574	\$138,144	-3.8%
Toledo	763	721	-5.5%	\$109,272,377	\$108,023,981	-1.1%	\$143,214	\$149,825	4.6%
West Central	176	147	-16.5%	\$21,852,854	\$19,876,799	-9.0%	\$124,164	\$135,216	8.9%
WRIST*	492	466	-5.3%	\$71,547,742	\$71,844,825	0.4%	\$145,422	\$154,173	6.0%
Yes-MLS*	3,822	3,831	0.2%	\$625,932,991	\$653,657,762	4.4%	\$163,771	\$170,623	4.2%
Statewide	11,833	11,672	-1.4%	\$2,116,122,389	\$2,223,240,635	5.1%	\$178,832	\$190,476	6.5%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Tuesday, December 17, 2019

Ohio Local MLS Stats Report for January through November 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	392	383	-2.3%	\$56,180,135	\$57,943,069	3.1%	\$143,317	\$151,287	5.6%
Athens	627	582	-7.2%	\$95,073,435	\$91,661,163	-3.6%	\$151,632	\$157,493	3.9%
Cincinnati	23,971	23,863	-0.5%	\$5,138,902,980	\$5,392,083,480	4.9%	\$214,380	\$225,960	5.4%
Columbus	29,402	29,630	0.8%	\$6,705,478,924	\$7,164,830,300	6.9%	\$228,062	\$241,810	6.0%
Dayton	15,195	15,265	0.5%	\$2,518,319,409	\$2,706,425,382	7.5%	\$165,733	\$177,296	7.0%
Firelands	2,961	2640	-10.8%	\$458,920,940	\$423,381,343	-7.7%	\$154,988	\$160,372	3.5%
Greater Ports.	583	619	6.2%	\$63,687,175	\$68,970,781	8.3%	\$109,240	\$111,423	2.0%
Guerns.-Musk.	1,189	1291	8.6%	\$144,229,879	\$168,739,426	17.0%	\$121,304	\$130,704	7.7%
Heartland	1,384	1499	8.3%	\$226,528,428	\$255,859,813	12.9%	\$163,677	\$170,687	4.3%
Knox	588	532	-9.5%	\$96,819,663	\$97,039,201	0.2%	\$164,659	\$182,405	10.8%
Lancaster	532	470	-11.7%	\$83,518,148	\$72,296,340	-13.4%	\$156,989	\$153,822	-2.0%
Mansfield	1,891	1857	-1.8%	\$233,276,668	\$247,839,182	6.2%	\$123,362	\$133,462	8.2%
Marion	589	582	-1.2%	\$72,019,945	\$72,738,479	1.0%	\$122,275	\$124,980	2.2%
Scioto Valley	937	899	-4.1%	\$124,225,586	\$127,982,539	3.0%	\$132,578	\$142,361	7.4%
Toledo	8,965	8660	-3.4%	\$1,345,499,594	\$1,377,853,182	2.4%	\$150,084	\$159,105	6.0%
West Central	2,081	1967	-5.5%	\$258,660,310	\$261,693,746	1.2%	\$124,296	\$133,042	7.0%
WRIST*	5,319	5314	-0.1%	\$783,644,116	\$835,845,243	6.7%	\$147,329	\$157,291	6.8%
Yes-MLS*	45,109	46,103	2.2%	\$7,523,856,498	\$8,157,334,947	8.4%	\$166,793	\$176,937	6.1%
Statewide	141,715	142,156	0.3%	\$25,928,841,833	\$27,580,517,616	6.4%	\$182,965	\$194,016	6.0%

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**CONTACT: 2019 Ohio REALTORS President
Anjanette Frye – 937.609.4281**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:

Akron Cleveland Association

Sandy Naragon, EO • 216/525-4841
Judy Darwal, President • 216/396-1955

Ashland Board

Misty Miller, EO • 419/281-2700
Fred Troyer, President • 330/465-5730

Ashtabula County Board

Lisa Brail, EO • 440/998-1152
Clorice Dlugos, President • 440/812-2542

Athens County Board

Piper Toth, EO • 216/978-9763
Diane Spezza, President • 740/594-4211

Beaver Creek Association

Dale Meller, EO • 330/385-4900
Anna Frantz, President • 330/629-9200

Butler-Warren Association

Leslie Besl, EO • 513/939-2881
John Prazynski, President • 513/870-9100

Cincinnati Area Board

Jim Abele, EO • 513/761-8800
Michelle Billings, President • 513/516-0495

Columbus REALTORS

Stan Collins, EO • 614/475-4000
John Myers, President • 614/486-2933

Dayton REALTORS

Carlton Jackson, EO • 937/610-1431
Jan Leverett, President • 937/901-4491

East Central Association

Rose Wanosik, EO • 330/343-7736
Amy Myers, President • 740/229-6773

Firelands Association

David Freitag, EO • 419/625-5787
Scott Myers, President • 419/706-2197

Guernsey Muskingum Valley Association

Kathy Warne, EO • 740/452-3890
Monica Fry, President • 740/682-0093

Heartland Board

Megan Foos, EO • 419/535-3222
Cheryl Sterling, President • 419/722-8991

Knox County Board

Jeri Scott, EO • 740/392-8490
Gina Oswald, President • 740/501-8690

Lake & Geauga Area Association

Vicki Pate, EO • 440/350-9000
Kayleen McDowell, President • 440/205-2000

Lancaster County Board

Debbie Hoelscher, EO • 740/653-1861
Cindy Lape, President • 740/689-9090

Licking County Board

Patty Osborn, EO • 740/345-2151
Charmin Patterson, President • 740/403-1944

Lorain County Association

Barb Tressel-Bangas, EO • 440/328-4210
Ed Cyrek, President • 440/320-8981

Mansfield Association

Lanie Bauer, EO • 419/756-1130
Melissa Viers, President • 419/348-4375

Marion Board

Lori Dye, EO • 740/387-2928
Rick Roe, President • 740/360-3015

Medina County Board

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Midwestern Ohio Association

Brenda Blair, EO • 937/335-8501
Bryn Daring-Stewart, President • 937/592-7653

Portage County Association

Sandy Naragon, EO • 216/525-4841
Jeremy Fennell, President • 330/388-8189

Portsmouth Area Board

Melanie Parlin, EO • 740/352-3368
Renee Storey, President • 740/935-2543

Scioto Valley Association

Brenda Free, EO • 740/773-7489
Beth Miller, President • 740/775-8500

Southern Ohio Association

Caitlin Baumgartner, EO • 513/528-2657
Tricia Hudson, President • 937/444-1771

Springfield Board

Karen Bodey, EO • 937/323-6489
Susie Burk, President • 937/215-8320

Stark County Association

Lisa Yelichek, EO • 330/494-5630
Joe Marino, III, President • 330/412-2221

Toledo Regional Association

Megan Foos, EO • 419/535-3222
Jason Westendof, President • 419/264-4677

Warren Area Board

Roberta Hiller, EO • 330/394-4001
Marlin Palich, President • 330/727-1723

Wayne-Holmes Association

Amy Scott, EO • 330/264-8062
Traci Pauley, President • 330/749-0029

West Central Association (Lima Area)

Roxann Shaffer, EO • 419/227-5432
Dawn Arheit, President • 419/371-4633

**Western Regional Information Systems &
Technology Stan Hartke, EO • 937/335-1117**

Yes-MLS

Carl DeMusz, CEO • 216/485-4100
John Kurlich, COO • 216/485-4100

Youngstown Columbiana Area

Julie Larson, EO • 330/788-7026
Geraldine Florio, President • 330/727-2025