



## FOR IMMEDIATE RELEASE

TO: All News Media  
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281  
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RE: Ohio's May 2109 Home Sales  
DATE: June 21, 2019



The number of homes sold across Ohio in May rose from the pace set during the month a year ago, posting a 3.5 percent increase, according to Ohio REALTORS.

“Activity levels in May were solid across the Ohio marketplace, with would-be buyers moving off of the sideline and into a home,” said Ohio REALTORS President Anjanette Frye. “Coupled with the steady rise in the pace of sales, the market is also seeing the average sales price trend upward. This is a clear indicator that housing is a solid, long-term investment.

“The real estate profession is hopeful that the momentum that has been established through the first five months of the year will continue to propel the marketplace moving forward,” Frye added.

May's average home price of \$200,777 reflects a 7.1 percent increase from the \$187,480 mark posted during the month last year.

Sales in May reached 15,567, a 3.5 percent increase from the 15,040 sales recorded during the month a year ago.

Around the state, 14 of the 18 markets tracked reported upswings in average sales price, while 13 posted gains in sales activity.

Home sales activity through the first five months of 2019 nearly mirror the pace posted a year ago. Sales (January through May) reached 57,202, a 0.9 percent increase from the five-month level posted in 2018 of 56,690.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 33,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

*(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)*

## Ohio Local MLS Stats Report for May 2019

| MLS              | Number of Units Sold |               |             | Dollar Volume          |                        |              | Average Sale Price |                  |             |
|------------------|----------------------|---------------|-------------|------------------------|------------------------|--------------|--------------------|------------------|-------------|
|                  | 2018                 | 2019          | %Change     | 2018                   | 2019                   | %Change      | 2018               | 2019             | % Change    |
| Ashland          | 39                   | 41            | 5.1%        | \$5,043,313            | \$6,199,702            | 22.9%        | \$129,316          | \$151,212        | 16.9%       |
| Athens           | 57                   | 65            | 14.0%       | \$8,535,646            | \$11,387,755           | 33.4%        | \$149,748          | \$175,196        | 17.0%       |
| Cincinnati       | 2,619                | 2,623         | 0.2%        | \$573,191,291          | \$604,538,999          | 5.5%         | \$218,859          | \$230,476        | 5.3%        |
| Columbus         | 3,056                | 3,226         | 5.6%        | \$718,566,448          | \$817,891,006          | 13.8%        | \$235,133          | \$253,531        | 7.8%        |
| Dayton           | 1,595                | 1,720         | 7.8%        | \$272,842,039          | \$311,763,470          | 14.3%        | \$171,061          | \$181,258        | 6.0%        |
| Firelands        | 272                  | 262           | -3.7%       | \$44,389,389           | \$46,185,237           | 4.0%         | \$163,196          | \$176,280        | 8.0%        |
| Greater Ports.   | 64                   | 58            | -9.4%       | \$7,643,036            | \$6,613,818            | -13.5%       | \$119,422          | \$114,031        | -4.5%       |
| Guerns.-Musk.    | 116                  | 131           | 12.9%       | \$12,668,586           | \$17,321,508           | 36.7%        | \$109,212          | \$132,225        | 21.1%       |
| Heartland        | 147                  | 170           | 15.6%       | \$26,492,052           | \$28,980,090           | 9.4%         | \$180,218          | \$170,471        | -5.4%       |
| Knox             | 52                   | 72            | 38.5%       | \$9,903,952            | \$14,164,053           | 43.0%        | \$190,461          | \$196,723        | 3.3%        |
| Lancaster        | 70                   | 27            | -61.4%      | \$11,412,310           | \$3,874,068            | -66.1%       | \$163,033          | \$143,484        | -12.0%      |
| Mansfield        | 174                  | 229           | 31.6%       | \$20,926,466           | \$31,158,279           | 48.9%        | \$120,267          | \$136,062        | 13.1%       |
| Marion           | 71                   | 65            | -8.5%       | \$8,334,817            | \$8,224,525            | -1.3%        | \$117,392          | \$126,531        | 7.8%        |
| Scioto Valley    | 80                   | 90            | 12.5%       | \$10,736,640           | \$12,321,810           | 14.8%        | \$134,208          | \$136,909        | 2.0%        |
| Toledo           | 1,006                | 1,017         | 1.1%        | \$152,538,092          | \$171,865,404          | 12.7%        | \$151,628          | \$168,993        | 11.5%       |
| West Central     | 230                  | 215           | -6.5%       | \$31,117,891           | \$26,947,547           | -13.4%       | \$135,295          | \$125,337        | -7.4%       |
| WRIST*           | 540                  | 576           | 6.7%        | \$76,747,500           | \$91,012,608           | 18.6%        | \$142,125          | \$158,008        | 11.2%       |
| Yes-MLS*         | 4,852                | 4,980         | 2.6%        | \$828,608,279          | \$915,052,125          | 10.4%        | \$170,777          | \$183,745        | 7.6%        |
| <b>Statewide</b> | <b>15,040</b>        | <b>15,567</b> | <b>3.5%</b> | <b>\$2,819,697,747</b> | <b>\$3,125,502,004</b> | <b>10.8%</b> | <b>\$187,480</b>   | <b>\$200,777</b> | <b>7.1%</b> |

\* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

**\*\*Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Wednesday, June 19, 2019

## Ohio Local MLS Stats Report for January through May 2019

| MLS              | Number of Units Sold |               |             | Dollar Volume          |                         |             | Average Sale Price |                  |             |
|------------------|----------------------|---------------|-------------|------------------------|-------------------------|-------------|--------------------|------------------|-------------|
|                  | 2018                 | 2019          | %Change     | 2018                   | 2019                    | %Change     | 2018               | 2019             | % Change    |
| Ashland          | 142                  | 138           | -2.8%       | \$17,888,047           | \$21,587,160            | 20.7%       | \$125,972          | \$156,429        | 24.2%       |
| Athens           | 243                  | 215           | -11.5%      | \$35,860,946           | \$32,465,628            | -9.5%       | \$147,576          | \$151,003        | 2.3%        |
| Cincinnati       | 9,785                | 9,681         | -1.1%       | \$2,031,704,435        | \$2,100,847,108         | 3.4%        | \$207,635          | \$217,007        | 4.5%        |
| Columbus         | 11,540               | 11,568        | 0.2%        | \$2,553,582,740        | \$2,721,476,112         | 6.6%        | \$221,281          | \$235,259        | 6.3%        |
| Dayton           | 6,087                | 6,212         | 2.1%        | \$965,223,185          | \$1,043,742,673         | 8.1%        | \$158,571          | \$168,020        | 6.0%        |
| Firelands        | 1,209                | 1,125         | -6.9%       | \$175,909,535          | \$173,241,673           | -1.5%       | \$145,500          | \$153,993        | 5.8%        |
| Greater Ports.   | 261                  | 259           | -0.8%       | \$27,317,410           | \$29,511,127            | 8.0%        | \$104,664          | \$113,943        | 8.9%        |
| Guerns.-Musk.    | 489                  | 523           | 7.0%        | \$55,570,407           | \$64,702,626            | 16.4%       | \$113,641          | \$123,714        | 8.9%        |
| Heartland        | 569                  | 616           | 8.3%        | \$93,473,846           | \$100,246,065           | 7.2%        | \$164,277          | \$162,737        | -0.9%       |
| Knox             | 221                  | 215           | -2.7%       | \$34,776,151           | \$36,192,011            | 4.1%        | \$157,358          | \$168,335        | 7.0%        |
| Lancaster        | 219                  | 163           | -25.6%      | \$32,846,403           | \$24,309,271            | -26.0%      | \$149,984          | \$149,137        | -0.6%       |
| Mansfield        | 757                  | 766           | 1.2%        | \$88,430,557           | \$96,147,837            | 8.7%        | \$116,817          | \$125,519        | 7.4%        |
| Marion           | 256                  | 234           | -8.6%       | \$29,791,867           | \$26,094,314            | -12.4%      | \$116,374          | \$111,514        | -4.2%       |
| Scioto Valley    | 371                  | 383           | 3.2%        | \$45,168,204           | \$51,470,913            | 14.0%       | \$121,747          | \$134,389        | 10.4%       |
| Toledo           | 3,957                | 3,979         | 0.6%        | \$562,228,918          | \$602,087,886           | 7.1%        | \$142,085          | \$151,316        | 6.5%        |
| West Central     | 915                  | 823           | -10.1%      | \$108,232,668          | \$102,283,528           | -5.5%       | \$118,287          | \$124,281        | 5.1%        |
| WRIST*           | 1,910                | 2,089         | 9.4%        | \$273,767,331          | \$313,699,198           | 14.6%       | \$143,334          | \$150,167        | 4.8%        |
| Yes-MLS*         | 17,759               | 18,213        | 2.6%        | \$2,814,371,703        | \$3,075,524,623         | 9.3%        | \$158,476          | \$168,864        | 6.6%        |
| <b>Statewide</b> | <b>56,690</b>        | <b>57,202</b> | <b>0.9%</b> | <b>\$9,946,144,353</b> | <b>\$10,615,629,753</b> | <b>6.7%</b> | <b>\$175,448</b>   | <b>\$185,581</b> | <b>5.8%</b> |

\* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

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Wednesday, June 19, 2019

**CONTACT: 2019 Ohio REALTORS President  
Anjanette Frye – 937.609.4281**

*For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:*

**Akron Cleveland Association**

Sandy Naragon, EO • 216/525-4841  
Judy Darwal, President • 216/396-1955

**Ashland Board**

Misty Miller, EO • 419/281-2700  
Fred Troyer, President • 330/465-5730

**Ashtabula County Board**

Lisa Brail, EO • 440/998-1152  
Clorice Dlugos, President • 440/812-2542

**Athens County Board**

Piper Toth, EO • 216/978-9763  
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**Butler-Warren Association**

Leslie Besl, EO • 513/939-2881  
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**Cincinnati Area Board**

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**Columbus REALTORS**

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Amy Myers, President • 740/229-6773

**Firelands Association**

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Scott Myers, President • 419/706-2197

**Guernsey Muskingum Valley Association**

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Monica Fry, President • 740/682-0093

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Cheryl Sterling, President • 419/722-8991

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**Lake & Geauga Area Association**

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**Lancaster County Board**

Debbie Hoelscher, EO • 740/653-1861  
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**Licking County Board**

Patty Osborn, EO • 740/345-2151  
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**Lorain County Association**

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**Mansfield Association**

Lanie Bauer, EO • 419/756-1130  
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**Midwestern Ohio Association**

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Renee Storey, President • 740/935-2543

**Scioto Valley Association**

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Beth Miller, President • 740/775-8500

**Southern Ohio Association**

Caitlin Baumgartner, EO • 513/528-2657  
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Susie Burk, President • 937/215-8320

**Stark County Association**

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**Toledo Regional Association**

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**Wayne-Holmes Association**

Amy Scott, EO • 330/264-8062  
Traci Pauley, President • 330/749-0029

**West Central Association (Lima Area)**

Roxann Shaffer, EO • 419/227-5432  
Dawn Arbeit, President • 419/371-4633

**Western Regional Information Systems & Technology**

Stan Hartke, EO • 937/335-1117

**Yes-MLS**

Carl DeMusz, CEO • 216/485-4100  
John Kurlich, COO • 216/485-4100

**Youngstown Columbiana Area**

Julie Larson, EO • 330/788-7026  
Geraldine Florio, President • 330/727-2025