



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's March 2109 Home Sales
DATE: April 22, 2019



The number of homes sold across Ohio in March fell from the pace set during the month a year ago, posting a 6.7 percent decline, according to Ohio REALTORS.

“Activity levels in March slowed somewhat as would-be buyers remained on the sidelines,” said Ohio REALTORS President Anjanette Frye. “One big positive, the market posted a continued, steady rise in the average sale price, an indication that housing is a solid, long-term investment.

“As we enter the traditional spring home buying season, the real estate profession is hopeful that we’ll see an uptick in the number of homes being marketed for sale, a key factor in ensuring that the momentum we’ve attained continues.” Frye added.

March’s average home price of \$177,460 reflects a 5.3 percent increase from the \$168,523 mark posted during the month last year.

Sales in March reached 11,551, a 6.7 percent decline from the 12,382 sales recorded during the month a year ago.

Around the state, 12 of the 18 markets tracked reported upswings in average sales price, while five posted gains in sales activity.

The first quarter 2019 sales of 28,659 fell 2.1 percent from the first quarter 2018 mark of 29,272. Total dollar volume during the first quarter 2019 reached nearly \$5 billion, a 2.3 percent increase from first quarter 2018 sales volume of \$4.8 billion.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 33,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for March 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	33	29	-12.1%	\$3,964,135	\$4,275,550	7.9%	\$120,125.30	\$147,433	22.7%
Athens	52	43	-17.3%	\$7,241,800	\$5,409,180	-25.3%	\$139,265	\$125,795	-9.7%
Cincinnati	2,092	1,973	-5.7%	\$431,587,636	\$404,158,281	-6.4%	\$206,304	\$204,845	-0.7%
Columbus	2,381	2,175	-8.7%	\$523,674,759	\$504,967,575	-3.6%	\$219,939	\$232,169	5.6%
Dayton	1,288	1182	-8.2%	\$195,179,397	\$191,855,727	-1.7%	\$151,536.80	\$162,314	7.1%
Firelands	289	194	-32.9%	\$38,078,032	\$29,050,034	-23.7%	\$131,757.90	\$149,742	13.6%
Greater Ports.	64	50	-21.9%	\$6,278,371	\$7,065,310	12.5%	\$98,100	\$141,306	44.0%
Guerns.-Musk.	116	133	14.7%	\$14,080,335	\$14,847,554	5.4%	\$121,382	\$111,636	-8.0%
Heartland	107	140	30.8%	\$16,465,080	\$23,184,724	40.8%	\$153,879.25	\$165,605	7.6%
Knox	38	53	39.5%	\$6,414,581	\$6,724,880	4.8%	\$168,804.76	\$126,885	-24.8%
Lancaster	54	29	-46.3%	\$8,529,246	\$4,075,892	-52.2%	\$157,949	\$140,548	-11.0%
Mansfield	172	152	-11.6%	\$20,347,084	\$18,150,472	-10.8%	\$118,297	\$119,411	0.9%
Marion	44	50	13.6%	\$6,164,048	\$4,723,800	-23.4%	\$140,092	\$94,476	-32.6%
Scioto Valley	91	95	4.4%	\$9,997,897	\$12,259,085	22.6%	\$109,867	\$129,043	17.5%
Toledo	747	654	-12.4%	\$108,073,224	\$98,366,937	-9.0%	\$144,676.34	\$150,408	4.0%
West Central	186	175	-5.9%	\$19,392,054	\$21,929,743	13.1%	\$104,258.35	\$125,313	20.2%
WRIST*	459	435	-5.2%	\$59,258,277	\$63,594,825	7.3%	\$129,103	\$146,195	13.2%
Yes-MLS*	4,169	3,989	-4.3%	\$611,931,775	\$635,202,177	3.8%	\$146,781	\$159,238	8.5%
Statewide	12,382	11,551	-6.7%	\$2,086,657,731	\$2,049,841,746	-1.8%	\$168,523	\$177,460	5.3%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Thursday, April 18, 2019

Ohio Local MLS Stats Report for January through March 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	74	69	-6.8%	\$9,134,834	\$9,076,258	-0.6%	\$123,444	\$131,539.97	6.6%
Athens	111	100	-9.9%	\$15,023,250	\$12,917,173	-14.0%	\$135,345	\$129,172	-4.6%
Cincinnati	4,941	4,677	-5.3%	\$978,686,233	\$968,845,281	-1.0%	\$198,075	\$207,151	4.6%
Columbus	5,780	5,569	-3.7%	\$1,231,822,040	\$1,232,820,668	0.1%	\$213,118	\$221,372	3.9%
Dayton	3,042	3002	-1.3%	\$457,449,647	\$470,596,213	2.9%	\$150,377.92	\$156,761	4.2%
Firelands	671	602	-10.3%	\$91,843,760	\$88,227,265	-3.9%	\$136,875.95	\$146,557	7.1%
Greater Ports.	144	129	-10.4%	\$13,928,442	\$15,726,509	12.9%	\$96,725	\$121,911	26.0%
Guerns.-Musk.	319	325	1.9%	\$35,646,902	\$38,183,910	7.1%	\$111,746	\$117,489	5.1%
Heartland	286	303	5.9%	\$45,866,806	\$48,095,553	4.9%	\$160,373.45	\$158,731	-1.0%
Knox	110	87	-20.9%	\$15,628,070	\$14,937,557	-4.4%	\$142,073.36	\$171,696	20.9%
Lancaster	90	91	1.1%	\$14,270,490	\$13,765,843	-3.5%	\$158,561	\$151,273	-4.6%
Mansfield	406	373	-8.1%	\$45,879,624	\$43,942,757	-4.2%	\$113,004	\$117,809	4.3%
Marion	109	120	10.1%	\$12,173,447	\$12,056,640	-1.0%	\$111,683	\$100,472	-10.0%
Scioto Valley	216	224	3.7%	\$23,274,864	\$29,023,008	24.7%	\$107,754	\$129,567	20.2%
Toledo	1,771	1682	-5.0%	\$237,029,846	\$232,935,110	-1.7%	\$133,839.55	\$138,487	3.5%
West Central	469	409	-12.8%	\$50,850,694	\$48,987,019	-3.7%	\$108,424	\$119,773	10.5%
WRIST*	886	1021	15.2%	\$126,684,467	\$144,020,218	13.7%	\$142,985	\$141,058	-1.3%
Yes-MLS*	9,847	9,876	0.3%	\$1,438,532,200	\$1,529,424,746	6.3%	\$146,088	\$154,863	6.0%
Statewide	29,272	28,659	-2.1%	\$4,843,725,616	\$4,953,581,728	2.3%	\$165,473	\$172,846	4.5%

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**CONTACT: 2019 Ohio REALTORS President
Anjanette Frye – 937.609.4281**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:

Akron Cleveland Association

Sandy Naragon, EO • 216/525-4841
Judy Darwal, President • 216/396-1955

Ashland Board

Misty Miller, EO • 419/281-2700
Fred Troyer, President • 330/465-5730

Ashtabula County Board

Lisa Brail, EO • 440/998-1152
Clorice Dlugos, President • 440/812-2542

Athens County Board

Piper Toth, EO • 216/978-9763
Diane Spezza, President • 740/594-4211

Butler-Warren Association

Leslie Besl, EO • 513/939-2881
John Prazynski, President • 513/870-9100

Cincinnati Area Board

Jim Abele, EO • 513/761-8800
Michelle Billings, President • 513/516-0495

Columbus REALTORS

Stan Collins, EO • 614/475-4000
John Myers, President • 614/486-2933

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Jan Leverett, President • 937/901-4491

East Central Association

Rose Wanosik, EO • 330/343-7736
Amy Myers, President • 740/229-6773

Firelands Association

David Freitag, EO • 419/625-5787
Scott Myers, President • 419/706-2197

Guernsey Muskingum Valley Association

Kathy Warne, EO • 740/452-3890
Monica Fry, President • 740/682-0093

Heartland Board

Megan Foos, EO • 419/535-3222
Cheryl Sterling, President • 419/722-8991

Knox County Board

Jeri Scott, EO • 740/392-8490
Gina Oswald, President • 740/501-8690

Lake & Geauga Area Association

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Kayleen McDowell, President • 440/205-2000

Lancaster County Board

Debbie Hoelscher, EO • 740/653-1861
Cindy Lape, President • 740/689-9090

Licking County Board

Patty Osborn, EO • 740/345-2151
Charmin Patterson, President • 740/403-1944

Lorain County Association

Barb Tressel-Bangas, EO • 440/328-4210
Ed Cyrek, President • 440/320-8981

Mansfield Association

Lanie Bauer, EO • 419/756-1130
Melissa Viers, President • 419/348-4375

Marion Board

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Rick Roe, President • 740/360-3015

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Sherry Stell, EO • 330/722-1000
Lisa Bitto, President • 216/409-0969

Midwestern Ohio Association

Brenda Blair, EO • 937/335-8501
Bryn Daring-Stewart, President • 937/592-7653

Portage County Association

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Jeremy Fennell, President • 330/388-8189

Portsmouth Area Board

Melanie Parlin, EO • 740/352-3368
Renee Storey, President • 740/935-2543

Scioto Valley Association

Brenda Free, EO • 740/773-7489
Beth Miller, President • 740/775-8500

Southern Ohio Association

Caitlin Baumgartner, EO • 513/528-2657
Tricia Hudson, President • 937/444-1771

Springfield Board

Karen Bodey, EO • 937/323-6489
Susie Burk, President • 937/215-8320

Stark County Association

Lisa Yelichek, EO • 330/494-5630
Joe Marino, III, President • 330/412-2221

Toledo Regional Association

Megan Foos, EO • 419/535-3222
Jason Westendorf, President • 419/264-4677

Warren Area Board

Roberta Hiller, EO • 330/394-4001
Marlin Palich, President • 330/727-1723

Wayne-Holmes Association

Amy Scott, EO • 330/264-8062
Traci Pauley, President • 330/749-0029

West Central Association (Lima Area)

Roxann Shaffer, EO • 419/227-5432
Dawn Arbeit, President • 419/371-4633

Western Regional Information Systems & Technology

Stan Hartke, EO • 937/335-1117

Yes-MLS

Carl DeMusz, CEO • 216/485-4100
John Kurlich, COO • 216/485-4100

Youngstown Columbiana Area

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