



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's June 2109 Home Sales
DATE: July 23, 2019



The number of homes sold across Ohio in June fell from the pace set during the month a year ago, posting a 5.6 percent decline, according to Ohio REALTORS.

“While activity levels cooled in June, overall our marketplace is keeping pace with the rate of home sales from a year ago,” said Ohio REALTORS President Anjanette Frye.

“Equally important, the market posted a continued, steady rise in the average sale price, an indication that buyers understand that housing is a solid, long-term investment.”

June's average home price of \$211,859 reflects a 7.2 percent increase from the \$197,680 mark posted during the month last year.

Sales in June reached 14,975, a 5.6 percent decline from the 15,858 sales recorded during the month a year ago.

Around the state, 15 of the 18 markets tracked reported upswings in average sales price, while three posted gains or remained unchanged in sales activity.

Through the first half of 2019, sales have nearly matched the pace set during the six-month period a year ago. Sales during the January through June period in 2019 have reached 71,952, a negligible 0.7 percent decline from the 72,480 sales posted during the period last year. The year-to-date total dollar volume of \$13.8 billion is a 5.3 percent increase from the mark set during the period in 2018.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 33,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for June 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	45	38	-15.6%	\$7,619,532	\$4,913,500	-35.5%	\$169,323	\$129,303	-23.6%
Athens	76	61	-19.7%	\$12,997,996	\$10,078,500	-22.5%	\$171,026	\$165,221	-3.4%
Cincinnati	2,821	2,670	-5.4%	\$658,001,071	\$653,581,290	-0.7%	\$233,251	\$244,787	4.9%
Columbus	3,338	3,226	-3.4%	\$817,242,540	\$846,321,744	3.6%	\$244,830	\$262,344	7.2%
Dayton	1,684	1529	-9.2%	\$309,647,478	\$298,618,817	-3.6%	\$183,876	\$195,303	6.2%
Firelands	303	229	-24.4%	\$47,367,687	\$38,453,451	-18.8%	\$156,329	\$167,919	7.4%
Greater Ports.	46	46	0.0%	\$4,818,350	\$5,499,559	14.1%	\$104,747	\$119,556	14.1%
Guerns.-Musk.	121	126	4.1%	\$15,103,008	\$17,931,768	18.7%	\$124,818	\$142,316	14.0%
Heartland	144	135	-6.3%	\$22,912,911	\$25,254,680	10.2%	\$159,117	\$187,072	17.6%
Knox	73	44	-39.7%	\$13,675,578	\$8,575,200	-37.3%	\$187,337	\$194,891	4.0%
Lancaster	48	40	-16.7%	\$7,209,456	\$6,524,560	-9.5%	\$150,197	\$163,114	8.6%
Mansfield	172	182	5.8%	\$21,922,029	\$25,419,770	16.0%	\$127,454	\$139,669	9.6%
Marion	63	44	-30.2%	\$8,977,156	\$5,286,500	-41.1%	\$142,495	\$120,148	-15.7%
Scioto Valley	104	83	-20.2%	\$14,014,728	\$12,121,154	-13.5%	\$134,757	\$146,038	8.4%
Toledo	1,021	946	-7.3%	\$161,324,721	\$157,751,936	-2.2%	\$158,007	\$166,757	5.5%
West Central	192	166	-13.5%	\$26,460,365	\$24,699,240	-6.7%	\$137,814	\$148,791	8.0%
WRIST*	564	525	-6.9%	\$86,806,932	\$87,321,675	0.6%	\$153,913	\$166,327	8.1%
Yes-MLS*	5,043	4,885	-3.1%	\$898,710,862	\$944,228,893	5.1%	\$178,210	\$193,291	8.5%
Statewide	15,858	14,975	-5.6%	\$3,134,812,400	\$3,172,582,237	1.2%	\$197,680	\$211,859	7.2%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Friday, July 19, 2019

Ohio Local MLS Stats Report for January through June 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	187	173	-7.5%	\$25,507,579	\$26,210,702	2.8%	\$136,404	\$151,507	11.1%
Athens	319	276	-13.5%	\$48,858,942	\$42,544,128	-12.9%	\$153,163	\$154,145	0.6%
Cincinnati	12,606	12,366	-1.9%	\$2,689,705,506	\$2,758,965,894	2.6%	\$213,367	\$223,109	4.6%
Columbus	14,931	14,842	-0.6%	\$3,384,394,839	\$3,578,881,144	5.7%	\$226,669	\$241,132	6.4%
Dayton	7,796	7776	-0.3%	\$1,278,682,510	\$1,348,494,690	5.5%	\$164,018	\$173,418	5.7%
Firelands	1,512	1354	-10.4%	\$223,277,222	\$211,695,124	-5.2%	\$147,670	\$156,348	5.9%
Greater Ports.	257	277	7.8%	\$27,939,060	\$30,604,331	9.5%	\$108,712	\$110,485	1.6%
Guerns.-Musk.	610	649	6.4%	\$70,673,415	\$82,634,394	16.9%	\$115,858	\$127,326	9.9%
Heartland	713	813	14.0%	\$116,386,561	\$136,157,089	17.0%	\$163,235	\$167,475	2.6%
Knox	294	259	-11.9%	\$48,451,729	\$45,767,211	-5.5%	\$164,802	\$176,707	7.2%
Lancaster	267	208	-22.1%	\$40,055,859	\$31,747,456	-20.7%	\$150,022	\$152,632	1.7%
Mansfield	926	941	1.6%	\$110,074,086	\$121,721,307	10.6%	\$118,871	\$129,353	8.8%
Marion	319	287	-10.0%	\$38,769,023	\$32,362,847	-16.5%	\$121,533	\$112,763	-7.2%
Scioto Valley	475	484	1.9%	\$59,182,932	\$66,331,232	12.1%	\$124,596	\$137,048	10.0%
Toledo	4,669	4499	-3.6%	\$678,392,849	\$695,535,531	2.5%	\$145,297	\$154,598	6.4%
West Central	1,117	995	-10.9%	\$134,693,033	\$127,941,359	-5.0%	\$120,585	\$128,584	6.6%
WRIST*	2,680	2656	-0.9%	\$384,196,760	\$409,079,776	6.5%	\$143,357	\$154,021	7.4%
Yes-MLS*	22,802	23,097	1.3%	\$3,713,082,565	\$4,019,654,016	8.3%	\$162,840	\$174,034	6.9%
Statewide	72,480	71,952	-0.7%	\$13,072,324,470	\$13,766,328,231	5.3%	\$180,358	\$191,327	6.1%

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**CONTACT: 2019 Ohio REALTORS President
Anjanette Frye – 937.609.4281**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:

Akron Cleveland Association

Sandy Naragon, EO • 216/525-4841
Judy Darwal, President • 216/396-1955

Ashland Board

Misty Miller, EO • 419/281-2700
Fred Troyer, President • 330/465-5730

Ashtabula County Board

Lisa Brail, EO • 440/998-1152
Clorice Dlugos, President • 440/812-2542

Athens County Board

Piper Toth, EO • 216/978-9763
Diane Spezza, President • 740/594-4211

Butler-Warren Association

Leslie Besl, EO • 513/939-2881
John Prazynski, President • 513/870-9100

Cincinnati Area Board

Jim Abele, EO • 513/761-8800
Michelle Billings, President • 513/516-0495

Columbus REALTORS

Stan Collins, EO • 614/475-4000
John Myers, President • 614/486-2933

Dayton REALTORS

Jennifer Zeller, Interim EO • 937/610-1431
Jan Leverett, President • 937/901-4491

East Central Association

Rose Wanosik, EO • 330/343-7736
Amy Myers, President • 740/229-6773

Firelands Association

David Freitag, EO • 419/625-5787
Scott Myers, President • 419/706-2197

Guernsey Muskingum Valley Association

Kathy Warne, EO • 740/452-3890
Monica Fry, President • 740/682-0093

Heartland Board

Megan Foos, EO • 419/535-3222
Cheryl Sterling, President • 419/722-8991

Knox County Board

Jeri Scott, EO • 740/392-8490
Gina Oswald, President • 740/501-8690

Lake & Geauga Area Association

Vicki Pate, EO • 440/350-9000
Kayleen McDowell, President • 440/205-2000

Lancaster County Board

Debbie Hoelscher, EO • 740/653-1861
Cindy Lape, President • 740/689-9090

Licking County Board

Patty Osborn, EO • 740/345-2151
Charmin Patterson, President • 740/403-1944

Lorain County Association

Barb Tressel-Bangas, EO • 440/328-4210
Ed Cyrek, President • 440/320-8981

Mansfield Association

Lanie Bauer, EO • 419/756-1130
Melissa Viers, President • 419/348-4375

Marion Board

Lori Dye, EO • 740/387-2928
Rick Roe, President • 740/360-3015

Medina County Board

Sherry Stell, EO • 330/722-1000
Lisa Bitto, President • 216/409-0969

Midwestern Ohio Association

Brenda Blair, EO • 937/335-8501
Bryn Daring-Stewart, President • 937/592-7653

Portage County Association

Sandy Naragon, EO • 216/525-4841
Jeremy Fennell, President • 330/388-8189

Portsmouth Area Board

Melanie Parlin, EO • 740/352-3368
Renee Storey, President • 740/935-2543

Scioto Valley Association

Brenda Free, EO • 740/773-7489
Beth Miller, President • 740/775-8500

Southern Ohio Association

Caitlin Baumgartner, EO • 513/528-2657
Tricia Hudson, President • 937/444-1771

Springfield Board

Karen Bodey, EO • 937/323-6489
Susie Burk, President • 937/215-8320

Stark County Association

Lisa Yelichek, EO • 330/494-5630
Joe Marino, III, President • 330/412-2221

Toledo Regional Association

Megan Foos, EO • 419/535-3222
Jason Westendof, President • 419/264-4677

Warren Area Board

Roberta Hiller, EO • 330/394-4001
Marlin Palich, President • 330/727-1723

Wayne-Holmes Association

Amy Scott, EO • 330/264-8062
Traci Pauley, President • 330/749-0029

West Central Association (Lima Area)

Roxann Shaffer, EO • 419/227-5432
Dawn Arbeit, President • 419/371-4633

Western Regional Information Systems & Technology

Stan Hartke, EO • 937/335-1117

Yes-MLS

Carl DeMusz, CEO • 216/485-4100
John Kurlich, COO • 216/485-4100

Youngstown Columbiana Area

Julie Larson, EO • 330/788-7026
Geraldine Florio, President • 330/727-2025