



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281
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RE: Ohio's August 2019 Home Sales
DATE: September 19, 2019



The number of homes sold across Ohio in August slowed from the pace set during the month a year ago, posting a 2.0 percent decrease, according to Ohio REALTORS.

“The Ohio housing marketplace is remaining resilient, as sales activity levels for the year nearly match the pace set a year ago,” said Ohio REALTORS President Anjanette Frye.

“Not only are sales levels exhibiting stability, we are also experiencing a steady rise in the average sales price – good news for current and would-be buyers as housing is a solid, long-term investment.”

August's average home price of \$198,912 reflects a 5.2 percent increase from the \$189,049 mark posted during the month last year.

Sales in August reached 15,438, a 2.0 percent decrease from the 15,759 sales recorded during the month a year ago.

Through the first eight months of the year, sales activity has nearly matched the level posted in 2018. Sales from January through August reached 103,038, a negligible 0.5 percent decline from the 2018 level of 103,532 sales.

Around the state, 14 of the 18 markets tracked reported upswings in average sales price in July, while seven posted gains in sales activity.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 32,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for August 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	41	43	4.9%	\$5,851,752	\$6,094,610	4.2%	\$142,726	\$141,735	-0.7%
Athens	68	64	-5.9%	\$9,937,363	\$9,473,950	-4.7%	\$146,138	\$148,030	1.3%
Cincinnati	2,624	2,516	-4.1%	\$573,404,352	\$568,824,828	-0.8%	\$218,523	\$226,083	3.5%
Columbus	3,249	3,230	-0.6%	\$751,665,897	\$799,641,410	6.4%	\$231,353	\$247,567	7.0%
Dayton	1,647	1595	-3.2%	\$281,606,165	\$284,650,861	1.1%	\$170,981	\$178,464	4.4%
Firelands	315	312	-1.0%	\$54,085,328	\$51,881,713	-4.1%	\$171,699	\$166,288	-3.2%
Greater Ports.	76	56	-26.3%	\$7,851,932	\$5,966,848	-24.0%	\$103,315	\$106,551	3.1%
Guerns.-Musk.	128	153	19.5%	\$14,541,360	\$19,959,544	37.3%	\$113,604	\$130,455	14.8%
Heartland	167	169	1.2%	\$25,499,374	\$31,408,968	23.2%	\$152,691	\$185,852	21.7%
Knox	63	59	-6.3%	\$10,063,473	\$11,499,609	14.3%	\$159,738	\$194,909	22.0%
Lancaster	50	60	20.0%	\$8,783,088	\$8,419,498	-4.1%	\$175,662	\$140,325	-20.1%
Mansfield	216	204	-5.6%	\$28,242,444	\$27,505,610	-2.6%	\$130,752	\$134,831	3.1%
Marion	61	67	9.8%	\$8,215,580	\$7,728,800	-5.9%	\$134,682	\$115,355	-14.3%
Scioto Valley	95	99	4.2%	\$11,474,955	\$14,175,414	23.5%	\$120,789	\$143,186	18.5%
Toledo	971	915	-5.8%	\$156,325,314	\$152,820,871	-2.2%	\$160,994	\$167,017	3.7%
West Central	208	211	1.4%	\$27,015,141	\$30,299,427	12.2%	\$129,880	\$143,599	10.6%
WRIST*	587	567	-3.4%	\$88,748,530	\$93,584,484	5.4%	\$151,190	\$165,052	9.2%
Yes-MLS*	5,193	5,118	-1.4%	\$915,903,595	\$946,861,640	3.4%	\$176,373	\$185,006	4.9%
Statewide	15,759	15,438	-2.0%	\$2,979,215,643	\$3,070,798,085	3.1%	\$189,049	\$198,912	5.2%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

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Ohio Local MLS Stats Report for January through August 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	318	266	-16.4%	\$37,170,731	\$39,713,712	6.8%	\$116,889	\$149,300	27.7%
Athens	469	410	-12.6%	\$70,917,024	\$63,741,978	-10.1%	\$151,209	\$155,468	2.8%
Cincinnati	17,787	17,381	-2.3%	\$3,836,752,352	\$3,931,001,841	2.5%	\$215,705	\$226,167	4.8%
Columbus	21,522	21,505	-0.1%	\$4,929,248,226	\$5,237,714,790	6.3%	\$229,033	\$243,558	6.3%
Dayton	11,117	11,099	-0.2%	\$1,846,349,767	\$1,959,571,932	6.1%	\$166,083	\$176,554	6.3%
Firelands	2,142	1940	-9.4%	\$326,012,608	\$308,276,283	-5.4%	\$152,200	\$158,905	4.4%
Greater Ports.	382	381	-0.3%	\$42,496,142	\$41,426,349	-2.5%	\$111,246	\$108,731	-2.3%
Guerns.-Musk.	858	945	10.1%	\$101,525,814	\$121,291,763	19.5%	\$118,328	\$128,351	8.5%
Heartland	1,033	1127	9.1%	\$167,400,837	\$193,759,147	15.7%	\$162,053	\$171,925	6.1%
Knox	430	377	-12.3%	\$71,668,454	\$68,282,801	-4.7%	\$166,671	\$181,121	8.7%
Lancaster	365	322	-11.8%	\$55,874,403	\$49,537,466	-11.3%	\$153,081	\$153,843	0.5%
Mansfield	1,291	1378	6.7%	\$157,506,823	\$179,301,570	13.8%	\$122,004	\$130,117	6.7%
Marion	430	411	-4.4%	\$52,408,361	\$47,404,809	-9.5%	\$121,880	\$115,340	-5.4%
Scioto Valley	657	663	0.9%	\$82,267,602	\$91,968,406	11.8%	\$125,217	\$138,716	10.8%
Toledo	6,542	6357	-2.8%	\$971,709,249	\$1,007,667,346	3.7%	\$148,534	\$158,513	6.7%
West Central	1,508	1420	-5.8%	\$186,578,730	\$189,534,836	1.6%	\$123,726	\$133,475	7.9%
WRIST*	3,813	3748	-1.7%	\$560,045,814	\$591,599,312	5.6%	\$146,878	\$157,844	7.5%
Yes-MLS*	32,868	33,308	1.3%	\$5,479,758,826	\$5,951,128,786	8.6%	\$166,720	\$178,670	7.2%
Statewide	103,532	103,038	-0.5%	\$18,975,691,763	\$20,072,923,127	5.8%	\$183,283	\$194,811	6.3%

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**CONTACT: 2019 Ohio REALTORS President
Anjanette Frye – 937.609.4281**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:

Akron Cleveland Association

Sandy Naragon, EO • 216/525-4841
Judy Darwal, President • 216/396-1955

Ashland Board

Misty Miller, EO • 419/281-2700
Fred Troyer, President • 330/465-5730

Ashtabula County Board

Lisa Brail, EO • 440/998-1152
Clorice Dlugos, President • 440/812-2542

Athens County Board

Piper Toth, EO • 216/978-9763
Diane Spezza, President • 740/594-4211

Butler-Warren Association

Leslie Besl, EO • 513/939-2881
John Prazynski, President • 513/870-9100

Cincinnati Area Board

Jim Abele, EO • 513/761-8800
Michelle Billings, President • 513/516-0495

Columbus REALTORS

Stan Collins, EO • 614/475-4000
John Myers, President • 614/486-2933

Dayton REALTORS

Carlton Jackson, EO • 937/610-1431
Jan Leverett, President • 937/901-4491

East Central Association

Rose Wanosik, EO • 330/343-7736
Amy Myers, President • 740/229-6773

Firelands Association

David Freitag, EO • 419/625-5787
Scott Myers, President • 419/706-2197

Guernsey Muskingum Valley Association

Kathy Warne, EO • 740/452-3890
Monica Fry, President • 740/682-0093

Heartland Board

Megan Foos, EO • 419/535-3222
Cheryl Sterling, President • 419/722-8991

Knox County Board

Jeri Scott, EO • 740/392-8490
Gina Oswald, President • 740/501-8690

Lake & Geauga Area Association

Vicki Pate, EO • 440/350-9000
Kayleen McDowell, President • 440/205-2000

Lancaster County Board

Debbie Hoelscher, EO • 740/653-1861
Cindy Lape, President • 740/689-9090

Licking County Board

Patty Osborn, EO • 740/345-2151
Charmin Patterson, President • 740/403-1944

Lorain County Association

Barb Tressel-Bangas, EO • 440/328-4210
Ed Cyrek, President • 440/320-8981

Mansfield Association

Lanie Bauer, EO • 419/756-1130
Melissa Viers, President • 419/348-4375

Marion Board

Lori Dye, EO • 740/387-2928
Rick Roe, President • 740/360-3015

Medina County Board

Sherry Stell, EO • 330/722-1000
Lisa Bitto, President • 216/409-0969

Midwestern Ohio Association

Brenda Blair, EO • 937/335-8501
Bryn Daring-Stewart, President • 937/592-7653

Portage County Association

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Jeremy Fennell, President • 330/388-8189

Portsmouth Area Board

Melanie Parlin, EO • 740/352-3368
Renee Storey, President • 740/935-2543

Scioto Valley Association

Brenda Free, EO • 740/773-7489
Beth Miller, President • 740/775-8500

Southern Ohio Association

Caitlin Baumgartner, EO • 513/528-2657
Tricia Hudson, President • 937/444-1771

Springfield Board

Karen Bodey, EO • 937/323-6489
Susie Burk, President • 937/215-8320

Stark County Association

Lisa Yelichek, EO • 330/494-5630
Joe Marino, III, President • 330/412-2221

Toledo Regional Association

Megan Foos, EO • 419/535-3222
Jason Westendof, President • 419/264-4677

Warren Area Board

Roberta Hiller, EO • 330/394-4001
Marlin Palich, President • 330/727-1723

Wayne-Holmes Association

Amy Scott, EO • 330/264-8062
Traci Pauley, President • 330/749-0029

West Central Association (Lima Area)

Roxann Shaffer, EO • 419/227-5432
Dawn Arbeit, President • 419/371-4633

Western Regional Information Systems & Technology

Stan Hartke, EO • 937/335-1117

Yes-MLS

Carl DeMusz, CEO • 216/485-4100
John Kurlich, COO • 216/485-4100

Youngstown Columbiana Area

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