



## FOR IMMEDIATE RELEASE

TO: All News Media  
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281  
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205  
RE: Ohio's April 2109 Home Sales  
DATE: May 21, 2019



The pace of homes sold across Ohio in April increased 4.5 percent from the level posted during the month a year ago, according to Ohio REALTORS.

“Activity in April was extremely robust across the Buckeye State, as our sales totals increased to start the traditional spring home buying season,” said Ohio REALTORS President Anjanette Frye. “Equally important, the marketplace achieved a continued, steady rise in the average sale price, an indication that housing is a solid, long-term investment.

“The profession is hopeful that we’ll see an uptick in the number of homes being marketed for sale, a key factor in ensuring that the momentum we’ve attained continues,” Frye added.

April’s average home price of \$188,953 reflects a 5.6 percent increase from the \$178,909 mark posted during the month last year.

Sales in April reached 13,836, a 4.5 percent increase from the 13,235 level during the month a year ago.

Through the first four months of the year, home sales activity in Ohio nearly matches the pace set in 2018. Total sales during the January through April period in 2019 reached 41,532, a negligible 0.1 percent drop from the 41,561 sales posted during the period a year ago. The average sales price has risen 5.2 percent in 2019, reaching \$179,958 compared to the 2018 level of \$171,134.

Around the state, 12 of the 18 markets tracked reported an upswing in average sales price, while eight posted gains in sales activity.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 33,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

*(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)*

## Ohio Local MLS Stats Report for April 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	29	28	-3.4%	\$3,709,900	\$6,311,200	70.1%	\$127,928	\$225,400	76.2%
Athens	75	50	-33.3%	\$12,302,050	\$8,160,700	-33.7%	\$164,027	\$163,214	-0.5%
Cincinnati	2,225	2,362	6.2%	\$479,826,911	\$524,804,231	9.4%	\$215,653	\$222,186	3.0%
Columbus	2,590	2,682	3.6%	\$583,747,150	\$649,212,966	11.2%	\$225,385	\$242,063	7.4%
Dayton	1,415	1457	3.0%	\$228,328,419	\$257,162,074	12.6%	\$161,363	\$176,501	9.4%
Firelands	266	261	-1.9%	\$39,676,386	\$38,829,171	-2.1%	\$149,159	\$148,771	-0.3%
Greater Ports.	53	72	35.8%	\$5,745,932	\$7,170,800	24.8%	\$108,414	\$99,594	-8.1%
Guerns.-Musk.	122	118	-3.3%	\$14,809,414	\$15,360,801	3.7%	\$121,389	\$130,176	7.2%
Heartland	136	143	5.1%	\$21,114,988	\$23,170,422	9.7%	\$155,257	\$162,031	4.4%
Knox	59	46	-22.0%	\$9,244,127	\$7,090,401	-23.3%	\$156,680	\$154,139	-1.6%
Lancaster	59	45	-23.7%	\$7,163,603	\$6,669,360	-6.9%	\$121,417	\$148,208	22.1%
Mansfield	175	160	-8.6%	\$21,299,779	\$19,692,751	-7.5%	\$121,713	\$123,080	1.1%
Marion	76	49	-35.5%	\$9,283,603	\$5,813,149	-37.4%	\$122,153	\$118,636	-2.9%
Scioto Valley	75	69	-8.0%	\$11,156,700	\$10,126,095	-9.2%	\$148,756	\$146,755	-1.3%
Toledo	1,180	1280	8.5%	\$172,662,980	\$197,287,372	14.3%	\$146,325	\$154,131	5.3%
West Central	216	199	-7.9%	\$26,264,083	\$26,348,962	0.3%	\$121,593	\$132,407	8.9%
WRIST*	484	492	1.7%	\$70,335,364	\$78,666,372	11.8%	\$145,321	\$159,891	10.0%
Yes-MLS*	4,000	4,323	8.1%	\$651,190,797	\$732,477,348	12.5%	\$162,798	\$169,437	4.1%
<b>Statewide</b>	<b>13,235</b>	<b>13,836</b>	<b>4.5%</b>	<b>\$2,367,862,186</b>	<b>\$2,614,354,175</b>	<b>10.4%</b>	<b>\$178,909</b>	<b>\$188,953</b>	<b>5.6%</b>

\* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

**\*\*Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Monday, May 20, 2019

## Ohio Local MLS Stats Report for January through April 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	103	97	-5.8%	\$12,844,734	\$15,387,458	19.8%	\$124,706	\$158,634	27.2%
Athens	186	150	-19.4%	\$27,325,300	\$21,077,873	-22.9%	\$146,910	\$140,519	-4.4%
Cincinnati	7,166	7,049	-1.6%	\$1,458,513,144	\$1,494,731,709	2.5%	\$203,532	\$212,049	4.2%
Columbus	8,432	8,298	-1.6%	\$1,827,922,688	\$1,894,649,148	3.7%	\$216,784	\$228,326	5.3%
Dayton	4,457	4459	0.0%	\$685,778,066	\$727,758,287	6.1%	\$153,865	\$163,211	6.1%
Firelands	937	863	-7.9%	\$131,520,146	\$127,056,436	-3.4%	\$140,363	\$147,226	4.9%
Greater Ports.	197	201	2.0%	\$19,674,374	\$22,897,309	16.4%	\$99,870	\$113,917	14.1%
Guerns.-Musk.	373	392	5.1%	\$42,901,821	\$47,381,118	10.4%	\$115,018	\$120,870	5.1%
Heartland	422	446	5.7%	\$66,981,794	\$71,265,975	6.4%	\$158,725	\$159,789	0.7%
Knox	169	133	-21.3%	\$24,872,197	\$22,027,958	-11.4%	\$147,173	\$165,624	12.5%
Lancaster	149	136	-8.7%	\$21,434,093	\$20,435,203	-4.7%	\$143,853	\$150,259	4.5%
Mansfield	581	530	-8.8%	\$67,265,091	\$63,598,558	-5.5%	\$115,775	\$119,997	3.6%
Marion	185	169	-8.6%	\$21,457,050	\$17,869,789	-16.7%	\$115,984	\$105,738	-8.8%
Scioto Valley	291	293	0.7%	\$34,431,564	\$39,149,103	13.7%	\$118,322	\$133,615	12.9%
Toledo	2,951	2962	0.4%	\$409,690,826	\$430,222,482	5.0%	\$138,831	\$145,247	4.6%
West Central	685	608	-11.2%	\$77,114,777	\$75,335,981	-2.3%	\$112,576	\$123,908	10.1%
WRIST*	1,370	1513	10.4%	\$197,019,831	\$222,686,590	13.0%	\$143,810	\$147,182	2.3%
Yes-MLS*	12,907	13,233	2.5%	\$1,985,763,424	\$2,160,472,498	8.8%	\$153,852	\$163,264	6.1%
<b>Statewide</b>	<b>41,561</b>	<b>41,532</b>	<b>-0.1%</b>	<b>\$7,112,510,920</b>	<b>\$7,474,003,475</b>	<b>5.1%</b>	<b>\$171,134</b>	<b>\$179,958</b>	<b>5.2%</b>

\* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

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Monday, May 20, 2019

**CONTACT: 2019 Ohio REALTORS President  
Anjanette Frye – 937.609.4281**

*For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:*

**Akron Cleveland Association**

Sandy Naragon, EO • 216/525-4841  
Judy Darwal, President • 216/396-1955

**Ashland Board**

Misty Miller, EO • 419/281-2700  
Fred Troyer, President • 330/465-5730

**Ashtabula County Board**

Lisa Brail, EO • 440/998-1152  
Clorice Dlugos, President • 440/812-2542

**Athens County Board**

Piper Toth, EO • 216/978-9763  
Diane Spezza, President • 740/594-4211

**Butler-Warren Association**

Leslie Besl, EO • 513/939-2881  
John Prazynski, President • 513/870-9100

**Cincinnati Area Board**

Jim Abele, EO • 513/761-8800  
Michelle Billings, President • 513/516-0495

**Columbus REALTORS**

Stan Collins, EO • 614/475-4000  
John Myers, President • 614/486-2933

**Dayton REALTORS**

Andrew Sims, EO • 937/610-1431  
Jan Leverett, President • 937/901-4491

**East Central Association**

Rose Wanosik, EO • 330/343-7736  
Amy Myers, President • 740/229-6773

**Firelands Association**

David Freitag, EO • 419/625-5787  
Scott Myers, President • 419/706-2197

**Guernsey Muskingum Valley Association**

Kathy Warne, EO • 740/452-3890  
Monica Fry, President • 740/682-0093

**Heartland Board**

Megan Foos, EO • 419/535-3222  
Cheryl Sterling, President • 419/722-8991

**Knox County Board**

Jeri Scott, EO • 740/392-8490  
Gina Oswald, President • 740/501-8690

**Lake & Geauga Area Association**

Vicki Pate, EO • 440/350-9000  
Kayleen McDowell, President • 440/205-2000

**Lancaster County Board**

Debbie Hoelscher, EO • 740/653-1861  
Cindy Lape, President • 740/689-9090

**Licking County Board**

Patty Osborn, EO • 740/345-2151  
Charmin Patterson, President • 740/403-1944

**Lorain County Association**

Barb Tressel-Bangas, EO • 440/328-4210  
Ed Cyrek, President • 440/320-8981

**Mansfield Association**

Lanie Bauer, EO • 419/756-1130  
Melissa Viers, President • 419/348-4375

**Marion Board**

Lori Dye, EO • 740/387-2928  
Rick Roe, President • 740/360-3015

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Sherry Stell, EO • 330/722-1000  
Lisa Bitto, President • 216/409-0969

**Midwestern Ohio Association**

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Bryn Daring-Stewart, President • 937/592-7653

**Portage County Association**

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**Portsmouth Area Board**

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Renee Storey, President • 740/935-2543

**Scioto Valley Association**

Brenda Free, EO • 740/773-7489  
Beth Miller, President • 740/775-8500

**Southern Ohio Association**

Caitlin Baumgartner, EO • 513/528-2657  
Tricia Hudson, President • 937/444-1771

**Springfield Board**

Karen Bodey, EO • 937/323-6489  
Susie Burk, President • 937/215-8320

**Stark County Association**

Lisa Yelichek, EO • 330/494-5630  
Joe Marino, III, President • 330/412-2221

**Toledo Regional Association**

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Jason Westendof, President • 419/264-4677

**Warren Area Board**

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Marlin Palich, President • 330/727-1723

**Wayne-Holmes Association**

Amy Scott, EO • 330/264-8062  
Traci Pauley, President • 330/749-0029

**West Central Association (Lima Area)**

Roxann Shaffer, EO • 419/227-5432  
Dawn Arbeit, President • 419/371-4633

**Western Regional Information Systems & Technology**

Stan Hartke, EO • 937/335-1117

**Yes-MLS**

Carl DeMusz, CEO • 216/485-4100  
John Kurlich, COO • 216/485-4100

**Youngstown Columbiana Area**

Julie Larson, EO • 330/788-7026  
Geraldine Florio, President • 330/727-2025