



## FOR IMMEDIATE RELEASE

TO: All News Media  
FROM: Tiffany Meyer, Ohio REALTORS President, 419.289.2600  
Carl Horst, Ohio REALTORS Director of Publications & Media Relations, 614.225.6205  
RE: Ohio's April 2018 Home Sales  
DATE: May 24, 2018



The pace of homes sold across Ohio in April reached a record-breaking level, according to Ohio REALTORS.

“Activity in April was extremely robust across the Buckeye State, as our sales totals reached record-breaking levels,” said Ohio REALTORS President Tiffany Meyer. “Equally important, the marketplace achieved a continued, steady rise in the average sale price, an indication that housing is a solid, long-term investment.

“The profession is hopeful that we’ll see an uptick in the number of homes being marketed for sale, a key factor in ensuring that the momentum we’ve attained continues,” Meyer added.

April’s average home price of \$179,366 reflects a 5.3 percent increase from the \$170,375 mark posted during the month last year.

Sales in April reached a best-ever seasonally adjusted annual rate of 156,594, a 3.3 percent increase from the 151,525 level during the month a year ago. The month’s previous record rate of home sales occurred in April 2016, when the level of sales reached 152,213.

The market also experienced a 1.8 percent rise in sales from the March 2018 seasonally adjusted annual rate of 153,863.

Around the state, 16 of the 18 markets tracked reported upswings in both sales activity and average sales price.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 32,000 members, is the largest professional trade association in Ohio. The methods addressing Ohio REALTORS reporting of home sales activity is available at [www.ohiorealtors.org](http://www.ohiorealtors.org).

Refer to the following pages for Ohio REALTORS seasonally adjusted Ohio home sales report, as well as a market by market analysis of sales activity throughout Ohio and local contact information.

*(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)*

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Tiffany Meyer, President • Robert E. Fletcher, CEO

**Ohio REALTORS®**  
**Ohio Existing Home Sales\***  
**April 2018**

Year	Month	Sales Activity		Average Sale Price
		Seasonally Adjusted Annual Rate	Not Seasonally Adjusted	Not Seasonally Adjusted
2017	Apr	151,525	12,124	\$170,375
2017	May	152,734	15,366	\$176,804
2017	Jun	149,809	16,290	\$185,742
2017	Jul	148,247	14,149	\$181,390
2017	Aug	151,136	15,454	\$178,675
2017	Sep	150,287	13,491	\$172,910
2017	Oct	152,864	13,191	\$172,303
2017	Nov	159,684	11,732	\$174,689
2017	Dec	153,013	11,060	\$170,706
2018	Jan	146,091	8,207	\$161,897
2018	Feb	149,042	8,215	\$165,899
2018	Mar	153,863	11,838	\$171,396
2018	Apr	156,594	12,916	\$179,366
<b>% change last month:</b>		1.8%	9.1%	
<b>% change last year:</b>		3.3%	6.5%	5.3%
<b>Year-end</b>				
	2016	148,952		\$161,829
	2017	151,748		\$172,237
	2018p	150,729		\$183,242

*\*Report reflects reported closings by Ohio MLSes and includes new and existing residential single family and condos.*

# Ohio Local MLS Stats Report for April 2018

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2017	2018	%Change	2017	2018	%Change	2017	2018	% Change
Ashland	36	26	-27.8%	\$4,659,566	\$3,300,500	-29.2%	\$129,432	\$126,942	-1.9%
Athens	49	75	53.1%	\$7,443,850	\$12,302,050	65.3%	\$151,915	\$164,027	8.0%
Cincinnati	2,120	2,179	2.8%	\$432,937,844	\$468,602,037	8.2%	\$204,216	\$215,054	5.3%
Columbus	2,531	2,590	2.3%	\$543,405,700	\$583,747,150	7.4%	\$214,700	\$225,385	5.0%
Dayton	1,316	1,415	7.5%	\$206,823,500	\$228,328,419	10.4%	\$157,161	\$161,363	2.7%
Firelands	238	263	10.5%	\$31,202,353	\$38,990,486	25.0%	\$131,102	\$148,253	13.1%
Greater Ports.	38	52	36.8%	\$3,397,857	\$5,714,932	68.2%	\$89,417	\$109,903	22.9%
Guerns.-Musk.	88	122	38.6%	\$9,786,375	\$14,809,414	51.3%	\$111,209	\$121,389	9.2%
Heartland	108	131	21.3%	\$15,233,416	\$20,286,028	33.2%	\$141,050	\$154,855	9.8%
Knox	55	58	5.5%	\$7,678,765	\$8,968,127	16.8%	\$139,614	\$154,623	10.8%
Lancaster	55	55	0.0%	\$7,346,790	\$6,509,745	-11.4%	\$133,578	\$118,359	-11.4%
Mansfield	194	206	6.2%	\$22,020,962	\$24,440,554	11.0%	\$113,510	\$118,643	4.5%
Marion	52	72	38.5%	\$5,245,445	\$8,758,603	67.0%	\$100,874	\$121,647	20.6%
Scioto Valley	71	72	1.4%	\$8,926,901	\$10,903,680	22.1%	\$125,731	\$151,440	20.4%
Toledo	735	864	17.6%	\$101,080,000	\$126,073,000	24.7%	\$137,524	\$145,918	6.1%
West Central	183	210	14.8%	\$21,418,200	\$25,683,183	19.9%	\$117,039	\$122,301	4.5%
WRIST*	454	463	2.0%	\$61,630,954	\$67,222,044	9.1%	\$135,751	\$145,188	7.0%
Yes-MLS*	3,861	4,063	5.2%	\$585,616,524	\$662,056,297	13.1%	\$151,675	\$162,948	7.4%
<b>Statewide</b>	12,184	12,916	6.0%	\$2,075,855,002	\$2,316,696,249	11.6%	\$170,375	\$179,366	5.3%

\* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes and Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer counties.

**\*\*Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

# Ohio Local MLS Stats Report for January through April 2018

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2017	2018	%Change	2017	2018	%Change	2017	2018	% Change
Ashland	120	100	-16.7%	\$14,600,726	\$12,435,334	-14.8%	\$121,673	\$124,353	2.2%
Athens	169	186	10.1%	\$22,611,349	\$27,325,300	20.8%	\$133,795	\$146,910	9.8%
Cincinnati	7,158	7,078	-1.1%	\$1,371,902,575	\$1,433,857,660	4.5%	\$191,660	\$202,579	5.7%
Columbus	8,521	8,287	-2.7%	\$1,722,197,893	\$1,798,210,245	4.4%	\$202,112	\$216,992	7.4%
Dayton	4,306	4,424	2.7%	\$640,319,087	\$681,527,667	6.4%	\$148,704	\$154,052	3.6%
Firelands	840	934	11.2%	\$108,020,224	\$130,834,246	21.1%	\$128,596	\$140,079	8.9%
Greater Ports.	151	188	24.5%	\$14,223,613	\$18,745,674	31.8%	\$94,196	\$99,711	5.9%
Guerns.-Musk.	364	373	2.5%	\$42,153,168	\$42,901,821	1.8%	\$115,805	\$115,018	-0.7%
Heartland	409	411	0.5%	\$57,354,749	\$65,400,103	14.0%	\$140,232	\$159,124	13.5%
Knox	171	166	-2.9%	\$27,635,862	\$24,543,197	-11.2%	\$161,613	\$147,851	-8.5%
Lancaster	182	159	-12.6%	\$25,514,474	\$22,765,619	-10.8%	\$140,189	\$143,180	2.1%
Mansfield	619	665	7.4%	\$64,754,135	\$77,326,266	19.4%	\$104,611	\$116,280	11.2%
Marion	166	171	3.0%	\$17,505,103	\$20,066,593	14.6%	\$105,452	\$117,348	11.3%
Scioto Valley	217	276	27.2%	\$26,106,473	\$33,346,223	27.7%	\$120,306	\$120,820	0.4%
Toledo	2,517	2,606	3.5%	\$327,165,000	\$357,882,000	9.4%	\$129,982	\$137,330	5.7%
West Central	591	672	13.7%	\$61,843,493	\$76,258,776	23.3%	\$104,642	\$113,480	8.4%
WRIST*	1,568	1,349	-14.0%	\$200,636,379	\$193,906,511	-3.4%	\$127,957	\$143,741	12.3%
Yes-MLS*	13,193	13,157	-0.3%	\$1,914,816,884	\$2,024,990,973	5.8%	\$145,139	\$153,910	6.0%
<b>Statewide</b>	41,262	41,202	-0.1%	\$6,659,361,187	\$7,042,324,208	5.8%	\$161,392	\$170,922	5.9%

\* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes and Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer counties.

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**CONTACT: 2018 Ohio REALTORS President  
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*For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:*

**Akron Cleveland Association**

Sandy Naragon, EO • 216/525-4841  
Karen O'Donnell, President • 216/831-2911

**Ashland Board**

Misty Miller, EO • 419/281-2700  
Mary Hartley, President • 419/945-2334

**Ashtabula County Board**

Lisa Brail, EO • 440/992-1152  
Clorice Dlugos, President • 440/812-2542

**Athens County Board**

Suzanne Vazzano, EO • 740/594-4935  
Diane Spezza, President • 740/594-4211

**Butler-Warren Association**

Leslie Besl, EO • 513/939-2881  
Debbie Pennington, President • 513/829-0044

**Cincinnati Area Board**

Jim Abele, EO • 513/761-8833  
Phil Morriscal, III, President • 513/368-6382

**Columbus REALTORS**

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**Dayton Area Board**

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Bob Morrison, President • 937/830-0959

**East Central Association**

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**Firelands Association**

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Steve Mack, President • 419/625-7888

**Guernsey Muskingum Valley Association**

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**Heartland Association**

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**Knox County Board**

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**Lake & Geauga Area Association**

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**Lancaster County Board**

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Eric Duemmel, President • 740/243-7991

**Licking County Board**

Patty Osborn, EO • 740/345-2151  
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**Lorain County Association**

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**Mansfield Association**

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Vicki Shook, President • 419/564-9520

**Marion Board**

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**Medina County Board**

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**Midwestern Ohio Association**

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**Portage County Association**

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**Portsmouth Area Board**

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**Scioto Valley Association**

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**Southern Ohio Association**

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**Springfield Board**

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**Stark County Association**

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**Toledo Regional Association**

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Doug Kwiatkowski, President • 419/386-0123

**Warren Area Board**

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Darlene Mink-Crouse, President • 330/501-3907

**Wayne-Holmes Association**

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**West Central Association (Lima Area)**

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Jason Lienen, President • 419/222-1212

**Western Regional Information Systems & Technology**

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**Youngstown Columbiana Area**

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