

Dec-2017

NORMLS/CRIS Monthly Statistics Report

Compiled by Lee Lorence on January 11, 2018

| | Dec-2017 | % Change Nov-2017 | Dec-2016 | % Change 12/17 - 12/16 | YTD - 17 | YTD - 16 | % Change YTD 17 - 16 |
|---------------------|-------------|----------------------|-------------|---------------------------|---------------|---------------|-------------------------|
| Single Family | | | | | | | |
| New Listings | 2,662 | (29.4%) | 2,834 | (6.1%) | 61,885 | 62,341 | (.7%) |
| Sold Listings | 3,374 | (3.1%) | 3,321 | 1.6% | 43,942 | 43,398 | 1.3% |
| \$ Volume - Sold | 531,121,311 | (9.5%) | 501,470,845 | 5.9% | 7,070,749,790 | 6,581,727,997 | 7.4% |
| Average Sale Price | 157,415 | (6.6%) | 150,999 | 4.3% | 160,910 | 151,659 | 6.1% |
| High Sales Price | 3,300,000 | (9.0%) | 2,300,000 | 43.5% | 4,800,000 | 2,950,000 | 62.7% |
| Low Sales Price | 2,750 | 7.8% | 1,500 | 83.3% | 800 | 500 | 60.0% |
| Average Market Time | 78 | 4.0% | 86 | (9.3%) | 77 | 86 | (10.5%) |

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|---------------------|------------|----------------------|------------|---------------------------|-------------|-------------|-------------------------|
| Condominium | | | | | | | |
| New Listings | 258 | (33.3%) | 250 | 3.2% | 5,891 | 5,907 | (.3%) |
| Sold Listings | 331 | (13.6%) | 353 | (6.2%) | 4,787 | 4,565 | 4.9% |
| \$ Volume - Sold | 47,799,632 | (13.8%) | 45,545,816 | 5.0% | 660,417,191 | 593,915,636 | 11.2% |
| Average Sale Price | 144,409 | (.2%) | 129,024 | 11.9% | 137,960 | 130,102 | 6.0% |
| High Sales Price | 975,000 | 40.4% | 807,135 | 20.8% | 1,225,000 | 875,000 | 40.0% |
| Low Sales Price | 15,050 | .3% | 9,000 | 67.2% | 5,000 | 6,000 | (16.7%) |
| Average Market Time | 82 | 12.3% | 82 | .0% | 78 | 93 | (16.1%) |

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|---------------------|-------------|----------------------|-------------|---------------------------|---------------|---------------|-------------------------|
| ALL Property Types | | | | | | | |
| New Listings | 3,389 | (31.3%) | 3,584 | (5.4%) | 78,450 | 78,790 | (.4%) |
| Sold Listings | 4,068 | (3.3%) | 3,996 | 1.8% | 52,789 | 51,652 | 2.2% |
| \$ Volume - Sold | 617,362,423 | (9.1%) | 576,101,077 | 7.2% | 8,137,103,195 | 7,519,808,450 | 8.2% |
| Average Sale Price | 151,760 | (6.0%) | 144,169 | 5.3% | 154,143 | 145,586 | 5.9% |
| High Sales Price | 3,300,000 | (9.0%) | 2,300,000 | 43.5% | 4,800,000 | 4,369,999 | 9.8% |
| Low Sales Price | 1,000 | .0% | 650 | 53.9% | 500 | 500 | .0% |
| Average Market Time | 88 | 8.6% | 95 | (7.4%) | 85 | 94 | (9.6%) |

'All Property Types' include Single Family, Condominium, Multi-Family, Land and Commercial For Sale property types. These statistics include listings submitted by participating brokers. These listings are located in Ashtabula, Geauga, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Harrison, Jefferson, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull and Tuscarawas counties. Based on information from the Northern Ohio Regional Multiple Listing Service (NORMLS) for the period of Dec 01, 2017 to Dec 31, 2017.

ALL INFORMATION IS DEEMED RELIABLE BUT NOT GUARANTEED