

March 2013

NORMLS/CRIS MONTHLY STATISTICS REPORT

Compiled by Mike Wright on April 12, 2013

| | Mar-13 | %Change Feb.13 | March. 12 | %Change 03/13-03/12 | YTD '13 | YTD '12 | YTD '13 - '12 Change (%) |
|----------------------------|-------------|-------------------|-------------|------------------------|-------------|-------------|-----------------------------|
| Single Family | | | | | | | |
| New Listings | 5,279 | 20.7% | 5,747 | (8.1%) | 14,132 | 14,380 | (1.7%) |
| Sold Listings | 2,724 | 48.9% | 2,352 | 15.8% | 6,671 | 6,134 | 8.8% |
| \$ Volume - Sold Listings | 341,985,428 | 48.2% | 277,103,279 | 23.4% | 813,932,574 | 686,322,646 | 18.6% |
| Average Sale Price (\$) | 125,545 | (0.5%) | 117,427 | 6.9% | 122,011 | 111,739 | 9.2% |
| High Sale Price (\$) | 1,975,000 | 3.9% | 1,800,000 | 9.7% | 1,975,000 | 1,800,000 | 9.7% |
| Low Sale Price (\$) | 500 | (9.1%) | 2,000 | (75.0%) | 500 | 500 | 0.0% |
| Average Market Time (days) | 107 | 0.0% | 118 | (9.3%) | 105 | 116 | (9.5%) |
| | | | | | | | |
| | Mar-13 | %Change | March. 12 | %Change | YTD '13 | YTD '12 | YTD '13 - '12 |
| | | Feb.13 | | 03/13-03/12 | | | Change (%) |
| Condominium | | | | | | | |
| New Listings | 618 | 17.9% | 652 | (5.2%) | 1,657 | 1,719 | (3.6%) |
| Sold Listings | 296 | 33.3% | 256 | 15.6% | 739 | 646 | 14.4% |
| \$ Volume - Sold Listings | 30,870,856 | 28.3% | 26,588,328 | 16.1% | 79,049,177 | 65,172,526 | 21.3% |
| Average Sale Price (\$) | 104,293 | (3.8%) | 103,295 | 1.0% | 106,968 | 100,824 | 6.1% |
| High Sale Price (\$) | 740,000 | 34.5% | 467,102 | 58.4% | 740,000 | 467,102 | 58.4% |
| Low Sale Price (\$) | 7,000 | (39.1%) | 6,000 | 16.7% | 800 | 1,000 | (20.0%) |
| Average Market Time (days) | 138 | (15.3%) | 164 | (15.9%) | 144 | 162 | (11.1%) |
| | | | | | | | |
| | Mar-13 | %Change | March. 12 | %Change | YTD '13 | YTD '12 | YTD '13 - '12 |
| | | Feb.13 | | 03/13-03/12 | | | Change (%) |
| All Property Types | | | | | | | |
| New Listings | 6,905 | 20.2% | 7,357 | (6.1%) | 18,499 | 18,799 | |
| Sold Listings | 3,261 | 45.3% | 2,857 | 14.1% | 8,041 | 7,444 | |
| \$ Volume - Sold Listings | 392,391,413 | 45.0% | 321,978,255 | 21.9% | 957,839,494 | 811,475,322 | 18.0% |
| Average Sale Price (\$) | 120,329 | (0.2%) | 112,358 | 7.1% | 119,119 | 108,880 | 9.4% |
| High Sale Price (\$) | 2,399,000 | 9.8% | 1,800,000 | 33.3% | 12,075,200 | 2,100,000 | 475.0% |
| Low Sale Price (\$) | 500 | 0.0% | 650 | (23.1%) | 500 | 500 | 0.0% |
| Average Market Time (days) | 118 | 1.7% | 126 | (6.3%) | 115 | 125 | (8.0%) |

"All Property Types" include Single Family, Condominium, Multi-Family, Land, and Commercial For Sale property types.

These Statistics include listings submitted by participating brokers. These listings are located in the NORMLS and CRIS primary counties which are: Ashtabula, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull, and Tuscarawas Counties.

Based on information from the Northern Ohio Regional Multiple Listing Service (NORMLS) for the period of March 1, 2013 to March 31, 2013. ALL INFORMATION IS DEEMED RELIABLE BUT NOT GUARANTEED