

## September 2012 NORMLS/CRIS MONTHLY STATISTICS REPORT

Compiled by Mike Wright on October 11, 2012

	Sept.12	%Change Aug. 12	Sept.11	%Change 09/12-09/11%	YTD '12	YTD '11	YTD '12 - '11 Change (%)
Single Family		-					
New Listings	4,306	(12.9%)	4,549	(5.3%)	45,919	47,926	(4.2%)
Sold Listings	2,708	(19.8%)	2,568	5.5%	24,952	21,872	14.1%
\$ Volume - Sold Listings	361,892,707	(22.9%)	330,718,585	9.4%	3,237,157,206	2,687,728,212	20.4%
Average Sale Price (\$)	133,638	(3.9%)	128,784	3.8%	129,735	122,884	5.6%
High Sale Price (\$)	4,175,000	108.8%	3,925,000	6.4%	4,175,000	3,925,000	6.4%
Low Sale Price (\$)	2,500	25.0%	2,000	25.0%	500	500	0.0%
Average Market Time (days)	98	(3.9%)	102	(3.9%)	107	107	0.0%
	Sept.12	%Change	Sept.11	%Change	YTD '12	YTD '11	YTD '12 - '11
		Aug. 12		09/12-09/11%			Change (%)
Condominium							
New Listings	480	(12.7%)		(1.6%)	5,157	5,691	(9.4%)
Sold Listings	319	(19.8%)	272	17.3%	2,783	2,240	24.2%
\$ Volume - Sold Listings	39,509,067	(15.4%)	33,551,613	17.8%	312,764,238	254,624,978	22.8%
Average Sale Price (\$)	123,853	5.5%	123,352	0.4%	112,384	113,672	(1.1%)
High Sale Price (\$)	550,000	8.3%	1,450,000	(62.1%)	625,000	1,450,000	(56.9%)
Low Sale Price (\$)	6,500	(17.7%)	9,500	(31.6%)	550	585	(6.0%)
Average Market Time (days)	161	0.0%	146	10.3%	161	152	5.9%
	Sept.12	%Change	Sept.11	%Change	YTD '12	YTD '11	YTD '12 - '11
		Aug. 12		09/12-09/11%			Change (%)
All Property Types							
New Listings	5,556	(13.6%)	5,922	(6.2%)	59,364	62,164	(4.5%)
Sold Listings	3,265	(19.8%)	3,054	6.9%	29,941	25,922	15.5%
\$ Volume - Sold Listings	419,574,729	(21.6%)	381,127,823	10.1%	3,725,584,311	3,070,053,931	21.4%
Average Sale Price (\$)	128,507	(2.3%)	124,796	3.0%	124,431	118,343	5.1%
High Sale Price (\$)	4,175,000	108.8%	3,925,000	6.4%	4,280,000	3,925,000	9.0%
Low Sale Price (\$)	550	(8.3%)	500	10.0%	500	500	0.0%
Average Market Time (days)	110	(3.5%)	110	0.0%	117	115	1.7%

<sup>&</sup>quot;All Property Types" include Single Family, Condominium, Multi-Family, Land, and Commercial For Sale property types.

These Statistics include listings submitted by participating brokers. These listings are located in the NORMLS and CRIS primary counties which are: Ashtabula, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull, and Tuscarawas Counties.