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SEPTEMBER 2011 NORMLS/CRIS MONTHLY STATISTICS REPORT

Compiled by Mike Wright on October 12, 2011

| | Sept.11 | Change from Aug. 11 | Sept.10 | Change From 09/11-09/10% | Year to Date '11 | Year to Date '10 | YTD '11 - YTD '10 Change (%) |
|----------------------------|-------------|------------------------|-------------|--------------------------|------------------|------------------|---------------------------------|
| Single Family | | | | | | | |
| New Listings | 4,549 | (13.4%) | 4,954 | (8.2%) | 47,926 | 53,975 | (11.2%) |
| Sold Listings | 2,568 | (12.8%) | 2,156 | 19.1% | 21,872 | 22,562 | (3.1%) |
| \$ Volume - Sold Listings | 330,718,585 | (15.3%) | 269,614,799 | 22.7% | 2,687,728,212 | 2,848,621,720 | (5.6%) |
| Average Sale Price (\$) | 128,784 | (2.8%) | 125,053 | 3.0% | 122,884 | 126,258 | (2.7%) |
| High Sale Price (\$) | 3,925,000 | 204.5% | 2,050,000 | 91.5% | 3,925,000 | 2,700,000 | 45.4% |
| Low Sale Price (\$) | 2,000 | 42.9% | 1,800 | 11.1% | 500 | 500 | 0.0% |
| Average Market Time (days) | 102 | (1.9%) | 98 | 4.1% | 107 | 96 | 11.5% |
| | | | | | | | |
| | Sept.11 | Change from | Sept.10 | Change From | Year to Date '11 | Year to Date '10 | YTD '11 - YTD '10 |
| | | Aug. 11 | | 09/11-09/10% | | | Change (%) |
| Condominium | | | | | | | |
| New Listings | 488 | (18.3%) | 568 | (14.1%) | 5,691 | 6,414 | (11.3%) |
| Sold Listings | 272 | (17.8%) | 207 | 31.4% | 2,240 | 2,144 | 4.5% |
| \$ Volume - Sold Listings | 33,551,613 | (10.8%) | 25,711,213 | 30.5% | 254,624,978 | 273,288,955 | (6.8%) |
| Average Sale Price (\$) | 123,352 | 8.5% | 124,209 | (0.7%) | 113,672 | 127,467 | (10.8%) |
| High Sale Price (\$) | 1,450,000 | 130.2% | 487,500 | 197.4% | 1,450,000 | 1,123,000 | 29.1% |
| Low Sale Price (\$) | 9,500 | 82.7% | 18,000 | (47.2%) | 585 | 500 | 17.0% |
| Average Market Time (days) | 146 | 0.7% | 145 | 0.7% | 152 | 148 | 2.7% |
| | | | | | | | |
| | Sept.11 | Change from | Sept.10 | Change From | Year to Date '11 | Year to Date '10 | YTD '11 - YTD '10 |
| | | Aug. 11 | | 09/11-09/10% | | | Change (%) |
| All Property Types | | | | | | | |
| New Listings | 5,922 | (12.8%) | 6,560 | (9.7%) | 62,164 | 70,502 | (11.8%) |
| Sold Listings | 3,054 | (12.9%) | 2,583 | 18.2% | 25,922 | 26,665 | (2.8%) |
| \$ Volume - Sold Listings | 381,127,823 | (14.2%) | 309,741,810 | 23.0% | 3,070,053,931 | 3,245,737,339 | (5.4%) |
| Average Sale Price (\$) | 124,796 | (1.5%) | 119,916 | 4.1% | 118,343 | 121,723 | (2.8%) |
| High Sale Price (\$) | 3,925,000 | 204.5% | 2,050,000 | 91.5% | 3,925,000 | 2,700,000 | 45.4% |
| Low Sale Price (\$) | 500 | (2.0%) | 500 | 0.0% | 500 | 500 | 0.0% |
| Average Market Time (days) | 110 | (0.9%) | 105 | 4.8% | 115 | 103 | 11.7% |

"All Property Types" include Single Family, Condominium, Multi-Family, Land and Commercial For Sale property types.

These statistics include listings submitted by participating brokers. These listings are located in the NORMLS and CRIS primary counties which are: Ashtabula, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull and Tuscarawas Counties.

Based on information from the Northern Ohio Regional Multiple Listing Service (NORMLS) for the period of September 1, 2011 to September 30, 2011.

ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED